



## COMMISSIONERS

Anna Domek – District 1  
Barbara Boehler – District 4  
[Vacant] – County of Yolo

Sally Brown – District 2  
Carol Souza Cole – District 5  
Lucas Frerichs, Chair – Board  
of Supervisors  
Sheila Allen, Alternate Chair –  
Board of Supervisors

Jenn Rexroad – District 3  
Garth Lewis – YCOE  
Nichole Arnold – Children  
with Special Needs

## COMMISSION MEETING AGENDA

May 28, 2026

3:00-5:00pm

International House- Davis  
10 College Park, Davis, CA 95616

This meeting will also be held remotely via Zoom:

<https://us02web.zoom.us/j/81149641135?pwd=S24cTyZGf1mtpnQV6TpuL3pgeybPmC.1>

Meeting ID: 811 4964 1135

Passcode: 169692

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One tap mobile

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• +1 669 444 9171 US

• +1 253 215 8782 US (Tacoma)

## ADMINISTRATIVE AGENDA

1. Chair Call to Order
2. Chair Roll Call
3. Chair Consider Approval of the Agenda
4. Chair Opportunity for Commissioners to State Conflict and Recusal
5. Public Public Comment

## CONSENT AGENDA

Chief Executive Officer recommends approval of Consent Agenda Items **6-10**

General Administrative Function

- 6. Chair Approve First 5 Yolo Commission Meeting Minutes from 03/11/2026
- 7. Chair Receive Sponsorship Fund Allocations Report (Yolo County CASA- Runway of Hope Fashion Show, Yolo County Library-Summer Reading Program, and Yolo County Office of Education-Roadmap to the Future Parent Cafes)
- 8. Chair Accept Health and Safety Fiscal Half Year 1 2025-26 Program Performance Measure Progress Report
- 9. Chair Adopt Update to First 5 Yolo Sponsorship Policy Effective July 1, 2026
- 10. Chair Adopt Commission Meeting and Budget Process Calendar for Fiscal Year 2026-2027

**REGULAR AGENDA**      **Presentation/Discussion/Possible Action**

- |     |                         |  |        |
|-----|-------------------------|--|--------|
| 11. | Deputy Director         | Accept Quarter 3 Fiscal Year 2025-2026 Revenue and Expenditure Year-to-Date Summary Report                                 | 10 min |
| 12. | Chief Executive Officer | Review and Accept Proposed Fiscal Year 2026/27 Funding Plan  | 10 min |
| 13. | Chief Executive Officer | <b>Public Hearing:</b> Review and Adopt First 5 Yolo Fiscal Year 2023/24-2027/28 Strategic Plan Annual Update              | 5 min  |
| 14. | Chief Executive Officer | <b>Public Hearing:</b> Review and Adopt Long Term Financial Plan Update  | 5 min  |
| 15. | Chief Executive Officer | Consider, Determine, and Approve Cost of Living Adjustment (COLA) for First 5 Yolo Employees for Fiscal Year 2026-2027     | 10 min |
| 16. | Deputy Director         | Review 3-Year Comparison Budget and Review and Adopt Fiscal Year 2026-2027 Annual Budget                                   | 15 min |
| 17. | Chief Executive Officer | Review and Authorize Funded Program Contracts, Sole Source Procurements, and Professional Services for Fiscal Year 2026-27 | 5 min  |

- |     |                         |  |        |
|-----|-------------------------|--|--------|
| 18. | Chief Executive Officer | Authorize Chief Executive Officer to Accept Commission for Behavioral Health Innovation Partnership Fund Grant, if Awarded | 5 min  |
| 19. | Chief Executive Officer | Chief Executive Officer Report   | 10 min |
| 20. | Commissioners           | Commissioner Reports   | 5 min  |

**CLOSED SESSION AGENDA** (Closed session is anticipated to begin at 4:15PM)

1. Public Employee Appointment or Evaluation  
Government Code Section 54957(b)(1)  
Position Title: Chief Executive Officer

**RETURN TO REGULAR SESSION** (the Commission is anticipated to return to Open Session at 4:30)

- |     |       |   |       |
|-----|-------|---|-------|
| 21. | Chair | Appoint a Candidate to the First 5 Yolo CEO Position to Begin July 12, 2026, Upon the Retirement of First 5 Yolo CEO, Gina Daleiden Effective July 12, 2026 | 5 min |
| 22. | Chair | Adjournment   |       |

Next meeting scheduled:  
Commission Meeting  
September 9, 2026  
International House- Davis  
10 College Park, Davis, CA 95616

I declare under penalty of perjury that the foregoing agenda was posted May 24, 2026, by 5:00 PM at the following places:

- 1) On the bulletin board at the East entrance of the Erwin Meier Administration Center, 625 Court Street, Woodland, California 95695
- 2) At [www.first5yolo.org](http://www.first5yolo.org) the website for First 5 Yolo, 2779 Del Rio Place, Unit A, Davis, CA 95618

Chelsea Tracy  
Executive Assistant, First 5 Yolo

If requested, this agenda can be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the Americans with Disabilities Act of 1990 and the Federal Rules and Regulations adopted in implementation thereof. Persons seeking an alternative format should contact First 5 Yolo for more information. In addition, a person with a disability who requires a modification or accommodation, including auxiliary aids or services, in order to participate in a public meeting should telephone or otherwise contact the First 5 Yolo as soon as possible and preferably at least 24 hours prior to a meeting. First 5 Yolo may be reached at telephone number 530-669-2475 or at the following address: **First 5 Yolo, 2779 Del Rio. Place, Unit A, Davis, CA 95618.**

**First 5 Yolo Children and Families Commission  
Agenda Item Cover Sheet**

*Attachments*

<b>Agenda Item- Approve First 5 Yolo Commission Meeting Minutes from 03/11/2026</b>
<b><i>Background</i></b>
Final Minutes from the First 5 Yolo Commission Meeting on 03/11/2026 for approval by First 5 Yolo Commission.
<b><i>Chief Executive Officer Overview</i></b>
First 5 Yolo Children and Families Commission held a regularly scheduled meeting on March 11, 2026, at International House-Davis, 10 College Park, Davis, CA 95616 from 3:00-5:00 pm.
<b><i>Additional Information and Attachments</i></b>
Draft Meeting Minutes from the January Commission Meeting are attached to this item as <b>Attachment A</b> .  The next regularly scheduled Commission meeting will be held September 9, 2026, at International House-Davis, 10 College Park, Davis 95616 from 3:00-5:00 PM.
<b><i>Action Requested</i></b>
Approve First 5 Yolo Commission Meeting Minutes from 03/11/2026 as submitted or propose edits.

The First 5 Yolo Children and Families Commission met on the 11<sup>th</sup> day of March, 2026, at International House, 10 College Park, Davis 95616.

**Commissioners in attendance:** Anna Domek, Barbara Boehler, Aimee Sisson, Sally Brown, Lucas Frerichs, Jenn Rexroad (arrived at 3:19pm), Garth Lewis, Nichole Arnold

**Staff in attendance:** Gina Daleiden, Victoria Zimmerle, Sarah Hartman

**Absent:**

**Public in attendance:** Shelly Gilbride, Jennifer Phipps

### **ADMINISTRATIVE AGENDA**

#### **Item #1: Call to order**

L. Frerichs called meeting to order at 3:08pm.

#### **Item # 2: Roll Call**

L. Frerichs took a voice roll call.

**Absent:**

**Late:** N/A

#### **Item #3: Consider approval of the agenda**

#### ***Approve Meeting Agenda***

**Motion:** S. Brown      **Second:** B. Boehler

Motion carried unanimously

#### **Item #4: Opportunity for Commissioners to State Conflict and Recusal**

None.

#### **Item # 5: Public Comment**

S. Gilbride provided public comment and thanked the Commission for its sponsorship of the International House- Davis's International Parent Community events.

### **CONSENT AGENDA**

Executive Director recommends approval of Consent Agenda Items 7 – 9.

Item 9 was pulled from consent for discussion.

Item #6: Approve First 5 Yolo Commission Meeting Minutes from 01/14/26

Item #7: Receive Sponsorship Fund Allocations Report (International House-Davis- International Parent Community; Yolo County Library- Día de los Niños/Día de los Libros)

Item #8: Accept Fiscal Half Year 1 2025-2026 Early Learning Performance Measure Report

**Approve consent agenda items 6-8**

**Motion:** N. Arnold **Second:** S. Brown

Motion carried unanimously

Item #9: Authorize Contract with Moore, Iacofano & Goltsman (MIG) for Website Hosting, Support, and Enhancements not to exceed \$10,875 for the period April 1, 2026-June 30, 2027

Chief Executive Office recommends authorizing an additional \$10,000 in funds to support website enhancements to ensure First 5 Yolo's web content aligns with updated Federal ADA requirements.

**Authorize Contract with Moore, Iacofano & Goltsman (MIG) for Website Hosting, Support, and Enhancements not to exceed \$20,875 for the period April 1, 2026- June 30, 2027**

**Motion:** S. Brown **Second:** A. Sisson

Motion carried unanimously

**REGULAR AGENDA**

Item #10: Receive UC Davis Welcome Baby Evaluation Presentation and Accept Fiscal Year 2024-2025 Welcome Baby: Road to Resilience Performance Measure Report

L. Frerichs introduced Dr. Jennifer Phipps of the UC Davis HEAL Lab and noted that S. Hartman would follow with a presentation of integrated Welcome Baby: Road to Resilience outcomes for FY 2024-25.

Dr. J. Phipps presented findings from the three-year Welcome Baby evaluation (March 2022–March 2025) highlighting that Welcome Baby participants received near universal postpartum care (96.6%), received higher rates of early infant care (95% of babies attending their 1 month well-child visit vs. 23% of the Yolo County Medi-Cal Partnership Health population), had breastfeeding success exceeding state benchmarks (46.9% exclusively breastfeeding at 3 months vs. 25.5% of the CA WIC Population), and reached families historically missed by traditional systems.

S. Hartman presented integrated performance measure outcomes from Welcome Baby: Road to Resilience noting that Welcome Baby and The CHILD Project: Road to Resilience formally merged on January 1, 2025 to form Welcome Baby: Road to Resilience. Highlights included 517 perinatal clients screen, 1,415 home visits provided, 91% improving depressive symptoms, and 84% reduced their use or abstained from the use of substances.

Commissioners discussed and asked questions about effective strategies for engaging harder to reach populations, challenges in identifying families giving birth outside of the county, changes in birth rates and plans for ongoing evaluation efforts. She noted that the apparent decline in 2025 participant numbers reflects the January 2025 integration with Road to Resilience, not a reduction in families served.

G. Daleiden added that Welcome Baby: Road to Resilience outcomes contributed to California Department of Social Services adoption of the model statewide, now replicated in approximately six other counties.

***Receive UC Davis Welcome Baby Evaluation Presentation and Accept Fiscal Year 2024-2025 Welcome Baby: Road to Resilience Performance Measure Report***

**Item #11: Elect First 5 Yolo Commission Officers**

L. Frerichs provided background on the Commission's officer structure. Per First 5 Yolo bylaws, the Chair is a member of the Yolo County Board of Supervisors appointed by the Board of Supervisors. The Vice Chair and Treasurer serve on the Executive Committee and may be called upon for additional meetings or public representation.

L. Frerichs indicated his continuance as the Commission Chair. N. Arnold indicated willingness to continue serving as Vice Chair. S. Brown indicated willingness to continue serving as Treasurer.

***Elect to renew the term Nichole Arnold as Vice Chair and Sally Brown as Treasurer for the First 5 Yolo Commission.***

**Motion:** G. Lewis    **Second:** S. Brown  
Motion carried unanimously

**Item #12: Public Hearing: Accept the First 5 California Annual Report for Fiscal Year 2024-2025**

G. Daleiden requested all in attendance read the required information in the report. No Commissioners had questions.

***Public Hearing Open: 3:59pm***

No public comment.

***Public Hearing Close: 4:00pm***

***Accept the First 5 California Annual Report for Fiscal Year 2024-2025***

**Motion:** G. Lewis    **Second:** S. Brown

**Item #13: Accept Quarter 2 Fiscal Year 2025-2026 Revenue and Expenditure Summary Report**

V. Zimmerle reviewed the Quarter 2 Revenue and Expenditure Summary Report for the period July 1, 2025 through December 31, 2025. She requested that the motion to accept the Quarter 2

report also include acknowledgment of the MIG contract amendment approved earlier in the meeting, as the revised \$10,000 reflects costs within the current fiscal year.

Commissioners asked about the sustainability of the Extra Help Clinical Supervision position. G. Daleiden noted that the position is required for CalAIM ECM implementation and that the long-term plan is for it to be sustained through Medi-Cal billing. V. Zimmerle shared that First 5 Yolo formally launched ECM implementation for Help Me Grow in January 2026 and is actively billing for these services. She expressed confidence in the trajectory toward sustainability for Help Me Grow through ECM billing coupled with critical BHSA funding.

***Accept Quarter 2 Fiscal Year 2025-2026 Revenue and Expenditure Summary Report with addition of the contract for MIG as Approved on the Consent Agenda***

**Motion:** L. Frerichs **Second:** G. Lewis

Motion carried unanimously

Item #14: Chief Executive Officer Report

G. Daleiden shared the following in her report:

- Annual step increases were approved for the following staff upon positive performance review: Systems Integration and Implementation Officer, Data Analyst, Program Supervisor, and Community Health Specialist.
- Yolo County is in the process of finalizing its Behavioral Health Services Act (BHSA) plan, which is expected to go before the Board of Supervisors on March 24, 2026. The BHSA plan is critical to continued Help Me Grow funding, and HMG early intervention for 0-5 is critical to a comprehensive behavioral health continuum in Yolo County. G. Daleiden reported that conversations with county staff have been positive and that she anticipates adequate funding for the program, though the outcome is not finalized. L. Frerichs confirmed the plan represents a reduction from current funding levels but sufficient to sustain the program while the Medi-Cal billing ramp-up continues.
- First 5 Yolo has been featured in several statewide publications, including joint state guidance on home visiting from CDPH, CDSS, and DHCS anticipated for publication in Spring 2026. G. Daleiden noted that First 5 Yolo is among a small number of counties highlighted in the publication.

Item #15: Commissioners Report

G. Lewis reported that he will present at a panel on the nexus between health and education at the annual conference of the California Association of African American Superintendents and Administrators later in the month. He plans to highlight the Welcome Baby: Road to Resilience program as a model for supporting children and families prior to TK-12 entry. The panel will also include Congressman Bobby Scott, providing national-level visibility. He also noted that the potential childcare ballot measure discussed at the January meeting has shifted its target timeline to, potentially, 2028. He also reported on ongoing P-3 alignment efforts in Yolo County, including a school site visitation in Davis involving childcare, preschool, and K-12 stakeholders.

G. Lewis also shared that the FBI and relevant agencies have communicated to school district superintendents that there is not a credible threat to California following a recent alert regarding a potential West Coast threat. Messaging will be sent to schools and families accordingly.

A. Sisson reported a measles outbreak in the greater Sacramento region, with at least seven cases identified in Sacramento and Placer counties and contacts including Yolo County residents. She encouraged continued vaccination and noted that County of Yolo is conducting additional outreach to under-vaccinated populations. She noted that both the California Department of Public Health and the West Coast Health Alliance continue to recommend following the immunization schedule from the American Academy of Pediatrics.

Commissioners and attendees also offered congratulations to G. Lewis on being named Superintendent of the Year by the Association of California School Administrators for the region.

### **CLOSED SESSION**

The Commission convened in closed session at 4:15pm.

1. Public Employee Evaluation  
Government Code Section 54957(b)(1)  
Chief Executive Office

Item #16: Adjournment

The meeting was adjourned from closed session at 5:04pm.

Next meeting scheduled:  
Commission Meeting  
**May 28, 2026**  
International House  
10 College Park, Davis, CA 95616

**First 5 Yolo Children and Families Commission  
Agenda Item Cover Sheet**

Attachments

**Agenda Item- Receive Sponsorship Fund Allocations Report (Yolo County CASA- Runway of Hope Fashion Show, Yolo County Library- Summer Reading Program, and Yolo County Office of Education-Roadmap to the Future Parent Cafes)**

***Background***

The Sponsorship Fund, established in FY17/18, allows First 5 Yolo’s continued involvement in community activities, public awareness of the mission of First 5 Yolo, and support of a variety of organizations with a limited cost in dollars and staff/commission time. In Fiscal Year 2024-25, the Commission amended the policy to increase the sponsorship amount from \$250 to \$500 per qualifying amount, not to exceed a total of \$5,000 per year.

Per the Sponsorship Policy adopted by the Commission on May 10, 2017, the Chief Executive Officer and staff review, approve, and process requests on a rolling basis throughout the year. All recent, approved allocations are submitted to the Commission on the Consent Calendar at each regularly scheduled Commission meeting.

***Chief Executive Officer Overview***

The total allocation of Sponsorships for the 2025-2026 fiscal year-to-date is as follows:

<b>Fiscal Year 2025-2026</b>			
<b>Event</b>	<b>Agency</b>	<b>Event Date</b>	<b>Allocated Amount</b>
Wee winter Wonderland Series	Yolo County Caregivers	12/7/25	\$250
Human Trafficking Awareness Month	Empower Yolo	1/28/26	\$500
Dia de los Ninos/Dia de los Libros	Yolo County Library	4/8-4/26 2026	\$500
International Parent Community	International House - Davis	Multiple dates	\$500
<b>Runway of Hope Fashion Show</b>	<b>Yolo County CASA</b>	<b>4/18/2026</b>	<b>\$500</b>

<b>Summer Reading Program</b>	<b>Yolo County Library</b>	<b>Summer 2026</b>	<b>\$500</b>
<b>Yolo County Roadmap to the Future Parent Cafés</b>	<b>Yolo County Office of Education</b>	<b>Multiple Dates</b>	<b>\$500</b>
		<b>Total</b>	<b>\$3,250</b>

Sponsorships in **bold/highlighted** are new as of the last Commission meeting.

***Additional Information and Attachments***

Promotional flyers are submitted with the applications when available at the time of application.

Please note that the staff-recommended budget amount for Sponsorships in FY26/27 is \$3,000, down from \$5,000 due to Proposition 10 decline.

***Action Requested***

Receive list of allocated sponsorships and ask questions or provide comments.

**First 5 Yolo Children and Families Commission  
Agenda Item Cover Sheet**

*Attachments* ☒

**Agenda Item - Accept Health and Safety Fiscal Half Year 1 2025-26 Program Performance Measure Progress Report**

***Background***

Funded partners submit demographic data quarterly and performance data twice annually: Fiscal Half Year 1 (July 1–December 31) and Fiscal Half Year 2 (January 1–June 30).

Staff review partner progress, quarterly, before releasing payments. After Q2 and Q4 reporting, the Commission receives a summary report. The Commission also reviews and adopts an annual Local Evaluation Report, which is shared with the community at year-end.

First 5 Yolo provides training and technical assistance on data collection, analysis, and reporting, and works with partners on continuous quality improvement. Partners use Friedman Results Based Accountability (RBA) to assess: PM1, “how much”; PM2, “how well”; and PM3, “to what extent is the target population better off.” Measures are also reviewed across the broader Yolo County system of care.

Performance measures are developed collaboratively with each funded partner and refined on an ongoing basis.

Detailed analysis and recommendations for PM2 and PM3 are maintained internally for staff and partner review. Key findings are also summarized in materials presented to the Commission and posted on the First 5 Yolo website.

***Chief Executive Officer Overview***

This report summarizes key performance and highlights for Help Me Grow Yolo, Crisis Nursery Intervention Services (Mobile Client Navigator), and Attachment and Biobehavioral Catch-Up Home Visiting. All programs are meeting or exceeding their service level targets for Fiscal Half Year 1 2025-2026, highlighting an increased demand for case management, navigation, and home visiting services.

Help Me Grow (HMG), First 5 Yolo’s second-largest initiative, is an evidence-based model that strengthens the system of care, identifies at-risk children, connects families to needed resources, and provides early intervention to priority populations. HMG has supported hundreds of CWS referrals, helping ensure that children are

screened and linked to the appropriate level of care. CWS and foster families can also access HMG child development specialists for navigation support.

In partnership with County of Yolo Maternal Child Adolescent Health Advisory Board, local childcare providers, community-based agencies, and health care providers, HMG has built strong partnerships to reduce fragmentation in early childhood mental health services across Yolo County. Notably in FHY 1:

- HMG launched CalAIM Enhanced Care Management (ECM) implementation, and began quickly scaling enrollment, with additional capacity in development, enabling F5Y to offset significant program costs.
- Yolo County Behavioral Health and F5Y developed shared definitions and referral processes for specialty mental health services, allowing more children 0-5 access to ECM.
- First 5 Yolo formalized agreements with 10 partner agencies to implement ASQ Online and Family Access as a shared developmental screening database, including preschools, Head Start, home visiting programs, and childcare centers.
- A new database (functioning as HMG's Electronic Health Record), and a new ASQ Online system were launched and support a new tiered service system.
- The HMG network uses a universal consent form, shared training and policies, and the quarterly Home Visiting and Help Me Grow Collaborative to strengthen alignment. Together, these efforts support standardized data collection, help identify service gaps, and inform coordinated advocacy.

Yolo Crisis Nursery's Mobile Client Navigator offers navigation for families receiving services through the community, particularly those experiencing intimate partner and/or domestic violence and connects them to Yolo Crisis Nursery services. In FHY 1, the Mobile Client Navigator strengthened a key partnership with RISE, increasing rural outreach and addressing geographic disparities, and 100% of families served were connected to at least one urgent need within 24 hours.

Attachment and Biobehavioral Catch-Up provides evidence-based home visiting to CWS-involved families and those at high risk for Child Welfare Involvement, on a case-by-case basis. In FHY 1, ABC Parent coaches strengthened relationships with the wider home visiting collaborative, leading to an increase in cross-referrals among home visiting agencies and 75% of families completed the full program at program exit.

- Additionally, the opening of YCN's new facility expanded capacity and led to more referrals to both MCN and ABC.

***Additional Information and Attachments***

**Attachment A-** Help Me Grow Yolo Infographic  
**Attachment B-** FHY1 2025-26 Health and Safety Performance Measure Progress Report

***Action Requested***

Accept Health and Safety Fiscal Half Year 1 2025-26 Program Performance Measure Progress Report.

## Uniting A Community Around Its Children

### Fiscal Half-Year July 1, 2025 – December 31, 2025 Results

Help Me Grow Yolo (HMG) is an early childhood mental health early intervention program expanding early identification and intervention and leveraging Mental Health Services Act/Behavioral Health Services Act and Medi-Cal resources so that children and families receive timely support to reach their full potential. **Turning the Curve Together:** In 2024, **61%** of Yolo Medi-Cal enrolled children were screened for development by age 3-nearly doubling the rate over 5 years.

### How Many Children and Families did we Serve?



Total children supported exceeds annual target (825)



Children screened for healthy development



CWS-involved children served



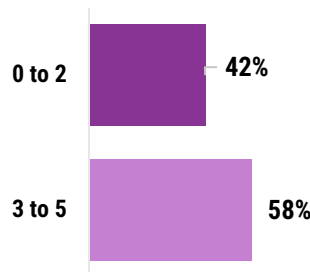
Families in Care Coordination/Enhanced Care Management

### Whom did we Serve?

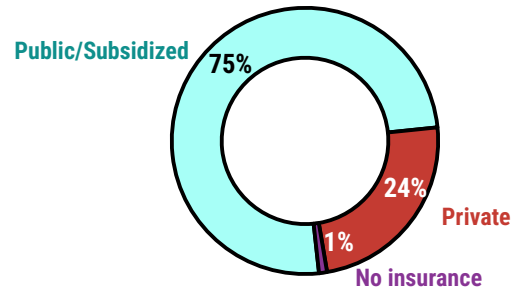


Have a primary language other than English

#### Child Age



#### Child Health Insurance



### How well did we do it?



HMG Network Partnership Sites onboarded and screening with ASQ online



Screened children needing monitoring or intervention (71% for CWS)

I like that you do these questionnaires for [my daughter] because this way I know what to do to help her learn.

~ HMG family translated from Spanish

### Are children and families better off?



Children at risk of delays connected to early intervention within 45 days



Caregivers report increased knowledge of activities to promote their child's development after playgroup



Caregivers report improved Mental Health after in home therapy

## **Fiscal Half-Year 1 2025–26 Performance Measure Report: Child Health and Safety**

First 5 Yolo's Child Health and Safety programs include Welcome Baby, Help Me Grow, Yolo Crisis Nursery (YCN), and Attachment and Biobehavioral Catch-up (ABC). These programs serve children ages 0–5, with a focus on high-risk families, particularly prenatal to age 2. Services include home visiting, case management, child development support, and parent coaching.

During the first half of FY25–26, programs worked together to strengthen a coordinated system of care for young children and families across the county.

### **Yolo Crisis Nursery Intervention Services**

**Purpose:** Provide crisis intervention, risk assessment, safety planning, case management, and navigation services to 75–90 adult and minor victims of family violence and human trafficking who have young children.

**Description:** Each family receives trauma-informed, professional case management for children ages 0–5 whenever parents or caregivers face challenges in providing safe care, placing their young children at risk of abuse or neglect.

#### **How Much?**

- 46 families served by Mobile Client Navigator (MCN).

#### **How Well?**

- 100% of families reported that they were satisfied with the services they received from MCN.

#### **Better Off:**

- 100% of families reported reduced stress at exit.
- 100% of families were connected to at least one urgent basic need within 24 hours (e.g., housing, food, childcare).

#### **Key Successes and Collaboration**

- 92 referrals completed by Mobile Client Navigator.
- 22 outreach and community awareness events conducted.
- Primary referral sources and partnerships: CalWORKs, RISE Inc., and Children's Home Society.

#### **Key Challenges and Barriers**

- Demand exceeds capacity.
- Families' needs are complex, resulting in longer wait times.

### **Attachment and Biobehavioral Catch-up CWS Joint Project (Yolo Crisis Nursery)**

**Purpose:** Implement ABC in Yolo County to improve family protective capacity, child well-being, and prevent system re-entry. Serve 40 families with children ages 6 months to 4 years who are involved with Child Welfare Services or are at risk of entry, as approved by CWS.

**Description:** The model is designed to help caregivers (1) provide nurturing care, (2) follow children's lead with delight, and (3) decrease behaviors that are frightening or overwhelming to children. Parent coaches provide immediate feedback (referred to as "in-the-moment" comments) on the caregiver's interaction with the child to help the caregiver notice and respond to the target behaviors. The parent coach highlights the caregiver's strengths, celebrates changes in behavior, and identifies areas for improvement.

#### **How Much?**

- 26 families served year-to-date.

#### **How Well?**

- 75% of closed cases completed the full course of 10 ABC sessions.

- On average, families completed the program within 16 weeks.

**Better Off:** Annual outcome data are pending. This contract has annual reporting.

#### **Key Successes and Collaboration**

- The higher number of unique families served is due to both parent coaches being fully certified and bilingual in Spanish, enabling them to serve all referrals received.
- ABC obtained nonprofit status as its own entity (ABC Parenting Institute), simplified manuals, and updated the Spanish manual to support cultural responsiveness and humility objectives.
- Expanded reach due to the new YCN facility.
- Increased community outreach and new partnerships, including in rural areas.

#### **Key Challenges and Barriers**

- Limited staffing to meet the level of need.
- Limited CWS referrals require additional coach time for outreach and identifying eligible families.

#### **Family Voice**

*“We haven’t finished the program yet, and I’ve already seen a huge difference. My relationship with my child has changed for the better [...] I recommended my sister for the program. I hope it helps her as much as it helped me.”*

**First 5 Yolo Children and Families Commission  
Agenda Item Cover Sheet**

*Attachments* ☒

**Agenda Item- Adopt Update to First 5 Yolo Sponsorship Policy Effective July 1, 2026**

***Background***

The Sponsorship Fund, established in FY17/18, allows First 5 Yolo's continued involvement in community activities, public awareness of the mission of First 5 Yolo, and supports of a variety of organizations with a limited cost in dollars and staff/commission time. In Fiscal Year 2024-25, the Commission amended the policy to increase the sponsorship amount from \$250 to \$500 per qualifying amount, not to exceed a total of \$5,000 per year.

Per the Sponsorship Policy adopted by the Commission on May 10, 2017, the Chief Executive Officer and staff review, approve, and process requests on a rolling basis throughout the year. Approved allocations are submitted to the Commission on the Consent Calendar at each regularly scheduled Commission meeting.

***Chief Executive Officer Overview***

Allocated funding for sponsorships to support community activities is funded solely with Proposition 10 dollars (Tobacco Tax), as First 5 Yolo's only dedicated source of flexible funding. Since the implementation of the California Flavored Tobacco Products Ban (Prop 31) in 2023, Prop 10 revenues have declined ~23% with an additional 10% decline anticipated in FY 2026-2027.

Aligned to the Commission's Commitment to maintaining stable levels of funding within its three main initiatives (Welcome Baby: Road to Resilience, Help Me Grow, and QCC/IMPACT Legacy) and to meet its leveraging commitments within multi-year contracts with other funders, Staff recommend reducing the total allocation of sponsorship funding from \$5,000 to \$3,000, annually. The reduction reflects a more sustainable long-term level of sponsorship funding activities for the Commission.

***Additional Information and Attachments***

Over the last 4 years, total sponsorships awarded, annually, were as follows:

Fiscal Year 2022-2023: \$1,500

Fiscal Year 2023-2024: \$1,750

Fiscal Year 2024-2025: \$2,750

Fiscal Year 2025-26 year-to-date: \$3,250

The Updated Sponsorship Guidelines and Application are included as **Attachment A** to this item.

***Action Requested***

Adopt Update to First 5 Yolo Sponsorship Policy Effective July 1, 2026.



## FIRST 5 YOLO SPONSORSHIP GUIDELINES

First 5 Yolo is proud to help sponsor local events, trainings, and activities that focus on young children and families, and that align with First 5 Yolo's Mission, Strategic Plan, Guiding Principles, and Priority Areas. Sponsorship requests of up to \$500 will be considered toward support of the following types of activities that are offered in Yolo County:

- **Community Events:** Gatherings or events that involve children 0-5 and their families, and/or community members in support of children and families, that are open to the public, provide a safe environment of learning, developmentally appropriate play and connection, or other public awareness activities connected to young children and families.
- **Professional Development/Trainings:** Opportunities to enhance the abilities and skill sets of those who work with or for young children 0-5 and their families, including, but not limited to, early child educators, other professionals and other care givers
- **Family Education Events:** Opportunities for families of children 0-5 to improve their parenting skills, for example; workshops on a variety of topics related to early childhood such as those pertaining to physical health, education, and social/emotional development.
- **Fundraising Events:** Efforts to raise funds for a non-profit agency or program providing services/programs benefitting children 0-5 and their families in Yolo County.

The following *will not* qualify for sponsorship: those that do not specifically address the needs of children ages 0-5 and their families, are not in alignment with the mission of First 5 Yolo, or that conflict with First 5 Yolo values and vision. The activity may not be used for or include advancing a religious purpose, to benefit an individual, or to promote a candidate for political office.

First 5 Yolo invites local organizations operating in Yolo County to fill out a First 5 Sponsorship application (available at <http://www.first5yolo.org>) and submitted via email to [cfc@first5yolo.org](mailto:cfc@first5yolo.org) at least two months prior to the anticipated event or activity date. Applicants will be notified approximately two weeks after submission if their request has been accepted.

Sponsorship review decisions will be based on 1) connection to First 5 Yolo County Mission and Priority Areas, 2) availability of funds, 3) impact or unique quality of event, and 4) distribution of sponsorships to a variety of organizations/groups. Funds will be allocated on a rolling basis throughout the fiscal year, until the total of \$3,000 per year has been distributed. Executive Director and assigned staff will have authority to make allocation decisions. All approved sponsorships will be reported to the Commission as consent agenda items throughout the year.

**Recognition:** All approved sponsorships must visually reflect the First 5 Yolo, via inclusion of the Commission's logo, on all promotional materials, as well as give verbal recognition if the event offers such an opportunity. In addition, First 5 Yolo welcomes and encourages the distribution of First 5 Yolo informational brochures, or materials, describing First 5 Yolo funded programs and services.

### First 5 Yolo Mission

*First 5 Yolo will assist our community to raise children who are healthy and ready to learn. We will assure that our resources are effectively used and all community voices heard.*



## SPONSORSHIP APPLICATION

**1. Date of Application:**

**2. Contact Information**

Agency (organization):

Primary contact name for Agency:

Address:

Email:

Phone:

Name of Event Coordinator (individual):

Name of Organization:

Phone:

Email:

**3. Amount Requested (limit of \$500):**

**4. Type of Event (check one of the following):**

- Community Event – activities for young children 0-5 and their families
- Professional Development/Training– training/information for early childhood service providers
- Family Education Event – Skill-building for parents and caregivers of children 0-5
- Agency Fund Raiser
- Other

**5. Event Information**

Name of Event:

Event Date/Times:

Event Location:

Total Expected Attendance:

Total expected attendance of children 0-5:

Any unique aspects of event:

**6. Connection to First 5 Yolo Priority Area/s (check at least one of the following)**

- Improved Systems and Network: *Improving the system of care (programs, services, policy) for young children and their families in Yolo County.*
- Child Health and Development: *Promoting maternal and child wellness, healthy development, and access to quality care*
- Early Learning: *Ensuring that from birth to age five, young children have early learning opportunities to develop their minds*
- Family Strengthening: *Supporting families to build stable, nurturing environments for children, child maltreatment prevention*



**7. Services provided for event participants (note: not a requirement for consideration); check any that apply:**

- Translation/Interpretation
- Child Care
- Continuing Education Credits (for Professional Development Events)
- Other

**8. Event/Training/Activity Description – Briefly** respond to the following questions on this form\* or attach a separate sheet:

Purpose and Target Audience:

Advertising or Access Plan:

Other groups/agencies involved in planning/hosting the event, and their roles (if relevant):

If Professional Development or Parent Education -- Agenda Draft, subject matter, Speaker names/bios (include in text box below or attach materials to application):

If Fundraising Event for organization, briefly describe how funds will be used and purpose of agency:

**Signature**

Please sign and date the application below (electronic signature acceptable). The signing of this application indicates that you have read and agree to First 5 Yolo’s Sponsorship Guidelines.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Name (printed) and Title

**QUESTIONS?**

Feel free to contact the First 5 Yolo office at: 530-669-2475,  
or via email: [cfc@first5yolo.org](mailto:cfc@first5yolo.org)

**First 5 Yolo Children and Families Commission  
Agenda Item Cover Sheet**

*Attachments*

<b>Agenda Item- Adopt Commission Meeting and Budget Process Calendar Fiscal Year 2026-2027</b>
<b><i>Background</i></b>
The Commission and Budget Process Calendar shows meetings and events and is updated as necessary.
<b><i>Chief Executive Officer Overview</i></b>
The Commission Calendar includes each month in the fiscal year and shows dates for upcoming Commission meetings as well as noting key dates for the budget process.
<b><i>Additional Information and Attachments</i></b>
Commission and Budget Calendar for FY26/27 are included as <b>Attachment A</b> to this item.  Please note that while meetings are generally held the second Wednesday of a regular meeting month, the October Meeting is held the last Wednesday of the month to accommodate timing for First 5 Yolo's audit process and requirements.
<b><i>Action Requested</i></b>
Adopt Commission Meeting and Budget Process Calendar Fiscal Year 2026-2027.



## FY 26/27 Commission Meeting Calendar

<b>July 2025</b>	<b>August 2025</b>	<b>September 2025</b>	<b>October 2025</b>
<b>No Regularly Scheduled Meeting</b>	<b>No Regularly Scheduled Meeting</b>	<b>September 9<sup>th</sup> 3-5 PM</b>	<b>October 28<sup>th</sup> 3-5 PM</b>
<b>November 2025</b>	<b>December 2025</b>	<b>January 2026</b>	<b>February 2026</b>
<b>No Regularly Scheduled Meeting</b>	<b>No Regularly Scheduled Meeting</b>	<b>January 13<sup>th</sup> 3-5 PM</b>	<b>No Regularly Scheduled Meeting</b>
<b>March 2026</b>	<b>April 2026</b>	<b>May 2026</b>	<b>June 2026</b>
<b>March 10<sup>th</sup> 3-5 PM</b>	<b>No Regularly Scheduled Meeting</b>	<b>May 12<sup>th</sup> 3-5 PM</b>	<b>June 13<sup>th</sup> 3-5 PM</b>

### Commission and Budget Calendar FY26-27

July	August	September	October	November	December
<b>Action Items</b>					
No Regularly Scheduled Meeting	No Regularly Scheduled Meeting		Accept F5Y Annual Report to F5CA**  Approve and Accept Independent Financial Audit**	No Regularly Scheduled Meeting	No Regularly Scheduled Meeting
<b>Budget Calendar</b>					
	Year End Rev/Exp Summary Report Prep- <b>Staff</b>	Accept (FY25/26) Year End Rev/Exp Summary Report- <b>Commission</b> Adopt Revised FY26/27 Budget (as needed) Q1 Rev/Exp Summary Report Prep- <b>Staff</b>	Accept Q1 Rev/Exp Summary Report and budget revisions (as needed)- <b>Commission</b>		
January	February	March	April	May	June
<b>Action Items</b>					
Review and Adopt F5Y Local Evaluation Report** Elect Officers	No Regularly Scheduled Meeting		No Regularly Scheduled Meeting	Accept F5CA Annual Report**  Review Proposed Funding Plan, as aligned with Strategic Plan	Adopt FY28/28 Budget  Adopt Strategic Plan/Strategic Plan Update**  Adopt LTFP/LTFP Update**  Approve new FY Contracts
<b>Budget Calendar</b>					
	Q2 Rev/Exp Summary Report Prep- <b>Staff</b>	Accept Q2 Rev/Exp Summary Report and budget revisions (as needed)- <b>Commission</b>	Q3 Rev/Exp Summary Report Prep- <b>Staff</b>  <b>Staff</b> prepare Long Term Financial Plan (LTFP) update and proposed Annual Budget as aligned with Strategic Plan	Review Annual Budget with Chair- <b>Staff</b> (prior to Finance Committee mtg)  Accept Annual Budget for recommendation to full Commission- <b>Finance Committee</b>  Accept Q3 Rev/Exp Summary Report and budget revisions (as needed)- <b>Commission</b>	Adopt Annual Budget- <b>Commission</b>  Adopt Updated Long Term Financial Plan- <b>Commission</b>

\*\*Requires Public Hearing

**First 5 Yolo Children and Families Commission  
Agenda Item Cover Sheet**

*Attachments* ☒

**Agenda Item- Accept Quarter 3 Fiscal Year 2025-2026 Revenue and Expenditure Year-to-Date Summary Report**

***Background***

Quarterly, the Commission reviews a Revenue and Expenditure Year-to-Date Summary Report tracking actual and projected revenues and expenditures against the current approved budget, and First 5 Yolo Staff recommends changes to the budget based on the projections, as necessary.

***Chief Executive Officer Overview***

The Q3 Revenue and Expenditure Summary Report includes all funds received and expended from July 1, 2025-March 31, 2026, as well as expenses incurred and revenues earned in the defined period which were received or expended within the period of availability, though funds may have been received or expended after March 31.

Of note are the following items:

1. Based on actual Prop 10 revenues received to date, staff project Prop 10 revenues, at year end, to be less than budgeted by approximately 3%. The Commission retains contingency funds in each annual budget (budgeted at 2% of Prop 10 Revenue projections) to account for variation in Prop 10 actuals.
2. With the close of Quarter 3, additional information is now available to provide clearer year-end projections for all agency spending (personnel, programs, operations, and professional services). At year-end, personnel (by 2%), program (by 2%), and operating expenses (by 37%) are projected to be lower than budgeted, while professional service expenditures are projected to be higher than budgeted (by ~4%). For grant funded activities, funds will be used to support other allowable activities and/or rolled into Fiscal Year 2026-27, based on approval from their respective funding sources.
3. The Commission is projected to realize a planned draw on the Sustained Initiative Funding reserve of \$223,506 at June 30, 2026. The Sustained Initiative Reserve was established at the start of the Strategic Plan to allow for the strategic utilization of Fund Balance, across the life of the Plan, to provide continuity and stable funding across First 5 Yolo's largest multi-year initiative (Welcome Baby: Road to Resilience) and allowing the Commission to continue to meet its leveraging obligations within its multi-year grants.

***Additional Information and Attachments***

The Quarter 3 Revenue and Expenditure YTD Summary Report is included as **Attachment A** to this item.

***Action Requested***

Accept Quarter 3 Fiscal Year 2025-2026 Revenue and Expenditure Year-to-Date Summary Report.



**Q3FY25-26 Revenue and Expenditure Summary Report**

**Report Period: July 1, 2025- March 31, 2026**

Descriptions	Budget	Proposed Revisions	Revised Budget	Actual Through 3/31/26	Total Projected	Favorable (unfav.) Variance	% Variance
<b>SOURCES OF FUNDS</b>							
<b>A. Revenues</b>							
Prop 10- State Tobacco Tax Allocation	966,567		966,567	733,149	940,000	(26,567)	-3% <sup>1</sup>
Prop 10- First 5 California	252,351	-	252,351	136,034	335,537	83,186	33% <sup>2</sup>
Non-Proposition 10	3,768,311	-	3,768,311	1,323,058	3,787,505	19,194	1%
Interest	20,000		20,000	78,148	90,000	70,000	350% <sup>3</sup>
<b>Total Revenues</b>	<b>5,007,229</b>	<b>-</b>	<b>5,007,229</b>	<b>2,270,389</b>	<b>5,153,042</b>	<b>145,813</b>	<b>3%</b>
<b>EXPENDITURES</b>							
<b>B. Personnel</b>							
Salaries (Regular, Grant-Funded, and EH)	908,084	-	908,084	647,910	901,733	6,351	1%
Benefits	628,733	-	633,546	437,600	609,110	24,436	4%
Unemployment Insurance	429		429	429	429	-	0%
General Liability	17,762		17,762	17,547	17,547	215	1%
Workers Comp Insurance	15,769		15,769	15,769	15,769	-	0%
<b>Total Personnel</b>	<b>1,570,777</b>	<b>-</b>	<b>1,575,590</b>	<b>1,119,256</b>	<b>1,544,587</b>	<b>31,002</b>	<b>2%</b> <sup>4</sup>
<b>C. Program Funding</b>							
Help Me Grow	850,383	-	850,383	626,740	830,383	20,000	2%
Welcome Baby: Road to Resilience	2,211,919	-	2,211,919	1,419,569	2,158,415	53,504	2%
CalWORKS Home Visiting Program	420,605	-	420,605	304,483	421,713	(1,108)	0%
IMPACT Legacy	201,979	-	201,979	118,594	198,922	3,057	2%
Attachment & Biobehavioral Catch-Up	157,500	-	157,500	109,166	157,500	-	0%
Yolo Crisis Nursery Mobile Client Navigator	40,000		40,000	28,035	40,000	-	0%
Event Sponsorships	5,000		5,000	2,750	5,000	-	0%
Partner Reporting Platform- Clear Impact	11,220		11,220	4,675	11,220	-	0%
<b>Total Program Funding</b>	<b>3,898,606</b>	<b>-</b>	<b>3,898,606</b>	<b>2,614,013</b>	<b>3,823,153</b>	<b>75,453</b>	<b>2%</b> <sup>5</sup>
<b>D. Operating Expenses</b>	<b>121,469</b>	<b>-</b>	<b>121,469</b>	<b>57,332</b>	<b>74,623</b>	<b>46,846</b>	<b>39%</b> <sup>6</sup>
<b>E. Professional Services</b>	<b>110,625</b>	<b>-</b>	<b>110,625</b>	<b>57,105</b>	<b>114,551</b>	<b>(3,926)</b>	<b>-4%</b> <sup>7</sup>
<b>F. Contingency Funds (2% Proj P10 Alloc)</b>	<b>19,331</b>		<b>19,331</b>		<b>-</b>	<b>19,331</b>	
<b>G. Less Indirect Received on Contracts</b>	<b>(179,258)</b>	<b>-</b>	<b>(179,258)</b>	<b>(112,643)</b>	<b>(180,365)</b>	<b>1,108</b>	<b>1%</b>
<b>Total Expenses</b>	<b>5,541,551</b>	<b>-</b>	<b>5,546,363</b>	<b>3,735,063</b>	<b>5,376,549</b>	<b>169,815</b>	<b>3%</b> <sup>8</sup>
<b>Net Income/(Loss)</b>	<b>(534,321)</b>		<b>(539,134)</b>	<b>(1,464,675)</b>	<b>(223,506)</b>	<b>315,628</b>	
<b>Beginning Fund Balance: July 1, 2025</b>	<b>\$ 2,943,762</b>						
<b>Projected Ending Fund Balance: June 30, 2026</b>	<b>\$ 2,720,256</b> <sup>9</sup>						
Unassigned Balance	-						<sup>10</sup>
Restricted Fund Balance (non-formal reserve)	14,038						<sup>11</sup>
Sustained Initiative Funding	1,456,218						<sup>12</sup>
Cashflow Reserve	500,000						<sup>13</sup>
Catastrophic Reserve	750,000						<sup>14</sup>



### Q3 FY26 Revenue and Expenditures Summary Notes

1. Based on Prop 10 allocation receipts to date, staff project actuals at June 30 to be less than by budgeted by approximately 3%. When creating its budget, First 5 Yolo utilizes most recently available revenue projections received from First 5 Yolo utilizing data obtained from CA Department of Finance.
2. At the close of Fiscal Year 2024-25, the Commission had one outstanding receivable that was not received within the period of availability (Q4 payment for IMPACT Legacy) and therefore it is recognized in FY25-26.
3. During budget development, the Commission utilizes conservative estimates for interest earned on its funds invested in the County Treasury Pool as the funds are subject to market volatility and valuation adjustments at year end. Q1-3 interest was higher than anticipated and year-end projects have been updated to better reflect anticipated interest across the Fiscal Year.
4. Projected personnel expenditures are anticipated to be approximately 2% less than budgeted primarily related to the delayed hire of an Extra Help Community Outreach Specialist as well as lower than budgeted Other Employee Benefit costs related to staff benefit elections which are subject to change.
5. With the close of Q3, additional information is now available to provide clearer year-end projections for program spending. Overall program spending is projected to be 2% lower than budgeted. Across Help Me Grow and Welcome Baby: Road to resilience underspending is related to salary savings, shifting some planned FY2026-27 activities to FY2026-27, and reduced implementation costs. Reduced spending in IMPACT Legacy is tied to lower than anticipated costs associated with the delivery of First Aid/CPR classes. The majority of projected underspending is Prop 10 funded and therefore funds will be utilized to maintain program funding levels in the final two years of First 5 Yolo's current Strategic Plan. For grant funded activities, funds will be used to support other allowable activities and/or rolled into Fiscal Year 2026-27 based on approval from their respective funding sources.
6. Operating expenses for FY 2025-26 are projected to be ~37% lower than budgeted at year end. This is related to anticipated costs being less than budgeted across Communications, Training, minor equipment, travel, accounting charges and other County Charges.
7. Professional Service expenditures for FY 2025-26 are projected to be ~4% higher than budgeted related to consultant costs associated with grant writing support for First 5 Yolo's application to the CA Commission on Behavioral Health's Innovation Fund RFA.
8. The Commission is projected to realized a planned draw on the Sustained Initiative Funding Reserve of \$223,506 at June 30, 2026. The Sustained Initiative Funding Reserve was established at the start of the Strategic Plan to allow for the strategic utilization of Fund Balance across the life of the Plan to provide continuity and stable funding across First 5 Yolo's largest initiative, Welcome Baby: Road to Resilience, allowing the Commission to continue to meet its leveraging obligations of its multi-year grants and ensuring continuity of services for the community.
- 9-11. At June 30, 2026, the Commission's projected closing Fund Balance is \$2,720,256. The Commission's fund balance is allocated into 4 established reserves, each serving a different purpose as well as a non-form reserve to identify any grant-restricted funding. The Catastrophic Reserve is allocated to cover F5Y expenses for a short period of time should Prop 10 funding become significantly delayed or end, and/or a catastrophic event occur, that disrupts business operations of F5Y. The Cashflow Reserve is intended to smooth operations by ensuring adequate cash flow and stabilize program funding through each strategic plan despite month-to-month and year-to-year Prop 10 revenue fluctuation and/or delays in other funding



### **Q3 FY26 Revenue and Expenditures Summary Notes**

sources, particularly those from state grants. The target balance for this account is \$500,000. The Cashflow Reserve also protects First 5 Yolo's funded partners who may not be able to withstand delayed reimbursements. The Sustained Initiative Funding Reserve supports the Commission's intended and committed leveraging activities in F5Y's largest multi-year grant-funded programs (e.g., Welcome Baby: Road to Resilience and Help Me Grow). In Fiscal Year 2025-26 the Commission will begin its planned utilization of this reserve, aligned to its Strategic Plan and its projected balance at June 30, 2026 is subject to change through the fiscal year based on actual expenditures and revenues received. The Unassigned Balance reflects any portion of Fund Balance that is currently unallocated to a specific purpose.

**First 5 Yolo Children and Families Commission  
Agenda Item Cover Sheet**

*Attachments* ☒

**Agenda Item- Review and Accept Proposed Fiscal Year 2026/27 Funding Plan**

***Background***

First 5 Statute requires all local commissions to approve a strategic plan to guide the organization and requires annual updates to this plan. A Funding Plan is incorporated into the First 5 Yolo Strategic Plan and is updated by the Commission by June of each fiscal year.

With the adoption of the Fiscal Year 2023/24-2027/28 Strategic Plan, the Commission deepened its commitment to sustaining high-impact, strategic investments that support systems change, identification and support of highest-risk families, and equity and centering families. The Funding Plan proposed for Fiscal Year 26/27 reflects this commitment.

***Chief Executive Officer Overview***

Over the last several years, First 5 Yolo has successfully devoted resources and attention to leveraged, shared funding projects focused on multi-year systems transformation and integration. The Commission's largest multi-year project, Welcome Baby: Road to Resilience (WB:R2R), is co-funded with the State Office of Child Abuse Prevention (OCAP), County of Yolo, local cities, and many more partners. Help Me Grow is co-funded with County Health and Human Services Agency (HHSA) Mental Health Services Act (MHSA)/Behavioral Health Services Act (BHSA) funding. QCC/IMPACT Legacy is funded via a pass-through grant from First 5 California as part of First 5 California's and California Department of Education's Quality Counts Initiative.

The proposed Funding Plan for FY26/27 is included as Attachment A to this item. This funding proposal is based on approximations of costs and anticipated partnerships, as well as on-going leveraged funding, to better meet the needs of children and families across the County.

***Additional Information and Attachments***

The proposed Funding Plan is inclusive of all anticipated program costs including grant funded First 5 Yolo personnel, program components that are administered in-house, as well as contracts with funded partners to reflect the full investment in each First 5 Yolo program. Annually, prior to adopting a budget, the Commission reviews the proposed annual budget as well as the proposed funded partner contract lists. These three documents (Program Funding Plan, Annual Budget, and Contract list) are complimentary in nature but do not and should not match exactly, given their various intended purposes and formats (e.g., grant-funded personnel are included under the Personnel object in the Annual Budget; grant-funded personnel are included in overall costs associated with their respective projects in the Funding Plan; and grant-funded personnel are not included in the Contract List).

The proposed FY26-27 Funding Plan is included as **Attachment A** to this item.

***Action Requested***

Review and Accept Proposed Fiscal Year 2026/27 Funding Plan.



### Proposed Program Funding for Fiscal Year 2026-27

Program funding amounts are subject to Commission approval, available public and private partner funding, and project needs. Additionally, the funding plan amounts and programs are subject to change as additional information on outstanding funding request becomes available and/or FY2025-26 unexpended program funds are rolled forward into FY2026/27. The below figures are inclusive of best estimates based on currently available information.

<b>Proposed FY26/27 Funded Programs</b>	
<b>Initiative</b>	<b>Proposed Funding</b>
<b>Welcome Baby: Road to Resilience</b>	<b>\$2,571,875</b>
Welcome Baby: Road to Resilience (Core)	\$2,031,403
CalWORKS Home Visiting Program	\$540,472
<b>Help Me Grow</b>	<b>\$948,423</b>
<b>QCC/IMPACT Early Learning</b>	<b>\$252,351</b>
<b>Attachment and Biobehavioral Catch-Up Home Visiting</b>	<b>\$157,500</b>
<b>Event Sponsorships</b>	<b>\$3,000</b>
<b>TOTAL</b>	<b>\$3,933,149</b>

\* Funding for the CalWORKs Home Visiting Program is estimated based on current year funding and is subject to CDSS allocation. Planning allocations for Fiscal Year 2026-27 are anticipated in late June 2026. Program expenditures will be modified as needed to reflect finalized funding from the state, as needed.

## First 5 Yolo Program Summary FY 26-27

**Welcome Baby: Road to Resilience (WB: R2R)-** A collaborative systems transformation project designed to prevent conditions that contribute to child maltreatment, prevent adverse childhood experiences, and provide for improved safety, health, and early experiences by identifying highest-risk mothers and infants and providing intensive evidence-based programming early. Integrated services are made possible by having a central point of coordination/ Project Manager based at CommuniCare+OLE Perinatal Clinics who leads a multi-agency team of co-located in-clinic navigators and home-visitors. Healthy Families America and Behavioral Health Home Visitors work together as a team to provide greater access to family-centered home visiting services that meet their needs. As a broad-based strategy to support identification of higher risk families and those in need of additional supports, Welcome Baby nurse visits are offered to all publicly insured (e.g., Medi-Cal) or uninsured families immediately postpartum and creates lasting impacts for young children and families and the Yolo County community while also connecting families to longer-term supports as needed. Families receive one Registered Nurse home visit within the first 2 weeks of hospital discharge where they receive clinical assessments of the birthing person and baby, mental health screens, lactation consultation, health literacy materials, and connections to community resources including connection to longer-term home visiting services offered in WB:R2R.

**CalWORKs Home Visiting Program –** Coordinated with Welcome Baby: Road to Resilience, the CalWORKs HVP delivers evidence-informed Parent-Child+, approved by California Department of Social Services, and serving children ages 16-48 months. By helping families achieve stability while participating in the HVP, the program hopes to lay the foundation for other long-term goals such as future educational opportunities, economic progress, and greater financial opportunities. This two-generational, whole family approach to service delivery will improve family engagement practices, support healthy development of young children living in poverty, and empower parents for robust engagement in additional child and family serving systems.

**Help Me Grow-** HMG is an early childhood mental health early intervention program that strives to ensure children reach age-appropriate developmental milestones and improve early childhood mental health by increasing access to developmental, behavioral, and mental health services while identifying barriers to early detection and intervention. In addition to screening and triage for needs, the program offers Care Coordination and CalAIM Enhanced Care Management Services to eligible populations including those with or at risk of serious mental illness, homelessness, involvement with Child Welfare and other priority populations. The Program is made possible through Medi-Cal billing for reimbursable services and Behavioral Health Services Act funding from County of Yolo. In addition, for caregivers who experience mental health needs, In-Home Therapy for Caregivers is available as a service of Help Me Grow. 5 Yolo initiatives are linked to Help Me Grow.

**IMPACT Legacy-** IMPACT (Improve and Maximize Programs and All Children Thrive) aims to enhance the quality of existing early childcare and preschool settings in Yolo County by

providing training and supports inclusive of the full range of licensed and license-exempt providers to ensure that high-impact communities are reached. IMPACT Legacy is a part of the larger Quality Counts California initiative jointly funded by California Department of Education and First 5 California. Yolo County Office of Education and First 5 Yolo jointly lead this initiative in Yolo County. Additionally, an FFN Technology Grant from the Lucille Packard Foundation allows Family, Friend, and Neighbor (FFN) providers to access technology supports to aid in bridging the digital divide to improve the quality of care provided.

**Attachment and Biobehavioral Catch-up (ABC) home visiting Joint Project** - ABC is an evidence-based home visiting, parenting intervention for caregivers of infants and toddlers who have experienced early adversity. It enhances children's behavioral and regulatory capabilities and fosters the development of secure attachments between children and their caregivers. A certified ABC Parent coach offers real-time feedback to parents as they learn to bond with their child. Parents practice and get instant feedback on how to interact sensitively with their children. This is a joint project between Child Welfare Services and First 5 Yolo and is focused on families at-risk of referral or referred to CWS, and families in CWS moving toward reunification.

**First 5 Yolo Children and Families Commission  
Agenda Item Cover Sheet**

*Attachments* ☒

**Agenda Item- Public Hearing: Review and Adopt First 5 Yolo Fiscal Year  
2023/24-2027/28 Strategic Plan Annual Update**

***Background***

Each year, to remain in compliance with the Children and Families Act of 1998, First 5 Yolo must review and/or update its Strategic Plan to ensure that funding is appropriately allocated and reflected accurately in the document for the current fiscal year. These updates to the Strategic Plan include a refreshed Funding Plan, and typically also include ministerial updates to the Commissioner and Staff List (as appropriate), as well as financial updates.

The First 5 Yolo Strategic Plan must be reviewed by Commissioners and approved at a public hearing before the start of each new fiscal year. The current Fiscal Year 2023/24-2027/28 Strategic Plan concludes June 30, 2028.

***Chief Executive Officer Overview***

In forming the Fiscal Year 2023/24-2027/28 Strategic Plan, the Commission sharpened its focus on prioritization, systems, and leveraging sustainability of more complex, multi-year initiatives. The implementation of the Funding Plan adheres to these key points. First 5 Yolo investments and efforts are targeted and coordinated to maximize impact, and investments are strategically leveraged.

The First 5 Yolo Strategic Plan updates include the following:

Changes include:

- Commissioner List Updates
- Minor language updates to the Letter from the Commission Chair to reflect current program statuses
- Updates to the Sustainability section to reflect most recent Prop 10 Revenue projections
- Inclusion of the FY 2026-2027 Funding Plan

***Additional Information and Attachments***

A clean copy of the full updated Strategic Plan is included as **Attachment A** to this Item and a tracked changes copy showing 2025 updates is included as **Attachment B** to this Item.

Note that the Funding Plan largely reflects F5Y's commitment to multi-year, leveraged programming.

***Action Requested***

Hold Public Hearing and Adopt First 5 Yolo FY2023-24 to FY2027-28 Strategic Plan Annual Update.



# First 5 Yolo Children and Families Commission Strategic Plan

Fiscal Year 2023/24 – 2027/28



### Yolo Community Members and Stakeholders:

First 5 Yolo is pleased to present its Fiscal Year 23/24-27/28 Strategic Plan. This Plan reflects the Commission's commitment to Yolo County children aged 0-5 and their families.

Proposition 10, the California Children and Families Act, represents the will of the people to empower local First 5 commissions to dedicate funding where it is needed most in their communities. For 25 years, First 5 Yolo has been an incredible asset to our community and has ensured that children and their families have access to vital resources and services.

The Fiscal Year 23/24-27/28 Strategic Plan is built with input from our community, parents, providers, and stakeholders, and it is intended to address the unique child health, safety, early learning, and systems change needs of Yolo County. The Plan is informed by The First 5 Network, evidence-based and best practices and approaches in early childhood, and local experiences.

The Strategic Plan is the road map to ensure that First 5 Yolo funds high-impact investments that benefit children ages 0-5 and their families. We are proud of our new direction, specifically:

- » We continue to make strategic and aligned investments, particularly for families at greatest risk.
- » We recognize the advantage of improving the systems of care to create more lasting and meaningful impacts.
- » We continue to institute more prevention-focused efforts that support stable and strong families, while saving dollars on more costly interventions later in life.
- » We increasingly leverage partners' investments to strengthen the collective impact and enhance sustainability.

The critical nature of early childhood is an imperative to take action and to invest wisely. This approach offers the best opportunity to maximize our limited resources while improving the lives of young children and their families.

The impact of the COVID-19 crisis on families and caregivers has been extensive with significant effects on economic security, physical and mental health, and social functioning. As a result, families have had to face a host of new challenges including added financial strain, loss of childcare and employment, and decreased access to social services, with high-risk families being disproportionately affected.

This damaging effect on families is of great concern given the well-established connection between early adversity and long-term consequences on children, such as more mental and physical health problems, decreased school readiness, and suboptimal brain development. Additionally, because the Pandemic has disproportionately affected vulnerable populations, we can expect that, without intervention, these negative impacts will only deepen sociodemographic and racial disparities. Thus, First 5 Yolo sees its work in the upcoming years as vital in supporting families in recovering from the pandemic. First 5 Yolo reaffirms its commitment to champion families, especially those in greatest need, by creating and supporting initiatives that move our community towards a more an integrated, trauma-informed, and equitable early childhood system.

In FY2024-2025, First 5 Yolo launched its largest system transformation initiative, Welcome Baby: Road to Resilience. Reaching countywide and open to all families with Medi-Cal or no insurance, the nurse and community health worker home visiting effort is made possible by significant leveraging of state and local funding streams, and quickly scaling Managed Care Plan partnerships.

On behalf of First 5 Yolo, I thank everyone who is a partner in making meaningful and lasting change for our youngest children. The Commission will continue devoting resources to essential services that benefit the whole child during the first five years of life. Children are our first priority. These early years are the foundation for future success in school and in life and represent the greatest point of leverage to improve our entire community.

Sincerely,

Lucas Frerichs, Chair

## First 5 Yolo Children and Families Commissioners

First 5 Yolo Commissioners are appointed by members of the Yolo County Board of Supervisors. Members of First 5 Yolo include five community representatives, one from each of the five districts of Yolo County, two representatives from county agencies, one member-at-large, and one member of the Yolo County Board of Supervisors.

### First 5 Yolo Commissioners:

Lucas Frerichs, Yolo County  
Supervisor, Chair, *Board of  
Supervisors*

Sheila Allen, Alternate Chair,  
*Board of Supervisors*

Anna Domek, District 1  
*Community Representative*

Sally Brown, District 2  
*Community Representative*

Jenn Rexroad, District 3  
*Community Representative*

Barbara Boehler, District 4  
*Community Representative*

Carol Souza Cole, District 5  
*Community Representative*

Garth Lewis, Yolo County  
Office of Education *Superintendent*

Vacant  
County of Yolo Health and Human Services  
Agency

Nichole Arnold, Member-At-Large *Children  
with Special Needs Representative*

### First 5 Yolo Leadership:

Gina Daleiden  
*Chief Executive Officer*



# Introduction

Consistent with its statutory responsibility under California State Proposition 10, the mission of First 5 Yolo is to assist our community to raise children who are healthy, safe, and ready to learn. We will ensure that our resources are effectively used and that all community voices are heard. In 2017, the First 5 Yolo Commission further adopted seven guiding principles for the agency including:

- » Keep as our core concern, the health, safety and early learning needs of children, prenatal to five, and the support of their families.
- » Value diversity as a strength, respecting all cultures and promoting equity and access for all families.
- » Invest to achieve the greatest impact with a more deeply defined focus (rather than broad and shallow investments scattered across a range of disconnected grants).
- » Promote prevention, early intervention, and community systems change.
- » Build funding collaborations and opportunities to leverage to enhance impact.
- » Address community needs, build capacity in community partners, and prioritize children at greatest risk or in greatest need.
- » Commit to making programs/services accessible, culturally competent, and responsive to children with developmental or special needs.

Consistent with First 5 Yolo's Mission Statement and in alignment with the above guiding principles, the FY 23/24 – 27/28 Strategic Plan re-commits to the Goals of Child Health, Child Safety and Quality Early Learning for children 0-5 and their families, as well as four over-arching Priorities to be applied across these Goals. The identified Priorities reflect the multiple ways in which First 5 Yolo can impact child and family well-being, as well as the organizational capabilities First 5 Yolo will further develop to achieve our Goals. Infused throughout each of the Priorities and all of First 5 Yolo's work is a commitment to advancing Race, Equity, Diversity, and Inclusion. The FY 23/24 – 27/28 Strategic Plan includes the below four Priorities to advance our Goals:

1. **Drive Systems Transformation and Integration;**
2. **Promote Equity and Family-Centered Practices and Policies;**
3. **Leverage Expanded and Coordinated Resources for Our Community, and;**
4. **Advance Strategic Capacity and Agency Capability.**

The enclosed Strategic Plan describes each of the four Priorities and related Objectives highlighted in the next five-year strategic plan.

# FY 23/24 – 27/28 Strategic Plan

## FIRST 5 YOLO CHARGE

In alignment with Proposition 10, create and facilitate a more integrated, coordinated, and effective system of care for children 0-5 and their families.

## COMMUNITY GOALS

### Child Health

Prevention and early intervention so that children prenatal through 5 are supported in reaching optimal developmental outcomes

### Child Safety

Support for parents, caregivers, and families to provide safe environments and relationships that allow children 0-5 to thrive

### Quality Early Learning

Improved access and opportunity for quality early learning so that children enter kindergarten ready to learn

## STRATEGIC PLAN PRIORITIES



### I. Drive Systems Transformation and Integration

Catalyze Collaborative Systems Design, Quality Improvement and Integration of High-Impact Initiatives

Provide Voice and advocacy for Children 0-5 and Their Families

Support Provider and Cross-Agency Exchange and Connection



### II. Promote Equity and Family-Centered Practices and Policies

Sustain and Adapt High-Impact Initiatives that Empower Families as Partners and Demonstrate the Results of Funded Initiatives

Focus on Prevention and Families Most Negatively Impacted by Inequities and Systemic Racism

Develop Caregiver and Provider Capacity for Respectful and Responsive Relationships



### III. Leverage Expanded and Coordinated Resources for Our Community

Advocate for Expanded California and Local Investment in Children 0-5 and Their Families

Identify and Strategically Pursue External Funding Opportunities in Goal Areas

Leverage Funding Streams to Implement and Sustain High-Impact Initiatives with Community Partners



### IV. Build Strategic Capacity and Agency Capability

Build Capacity for Revenue Development and Management

Facilitate Cross-Agency Planning and Collaboration

Build Agency Resiliency and Talent Management



## PRIORITY I

# Drive Systems Transformation and Integration

Beyond supporting funded initiatives and raising community awareness, First 5 Yolo will deliberately and strategically drive systems transformation and integration within the Goal areas of child health, safety and quality early learning. First 5 Yolo will do this through multiple methods and at different levels.

**Catalyze Collaborative Systems Design, Quality Improvement, and Integration of High-Impact Initiatives.** First 5 will strategically identify and advance specific and focused initiatives and collaborations that create and facilitate a more integrated, coordinated, and effective system of care for families.

**Provide Voice and Advocacy for Children 0-5 and Their Families.** First 5 Yolo will continue and deepen its efforts to elevate the perspectives of, and give agency to, the guidance of local families, with a focus on the most vulnerable families, to describe their experiences, highlight their needs and inform local solutions.

**Support Provider and Cross-Agency Exchange and Connection.** First 5 Yolo will facilitate or support forums for funded partners, local agencies, and community providers to discuss community needs and local efforts, as well as identify opportunities for collaboration, alignment, and partnership.



## PRIORITY II

# Promote Equity and Family-Centered Practices and Policies

First 5 Yolo funded programs and initiatives have played a critical role responding to unmet needs, filling gaps in the service continuum, and piloting and demonstrating the value of innovative services and models of care.

**Sustain and Adapt High-Impact Initiatives that Empower Families as Partners and Demonstrate the Results of Funded Initiatives.** First 5 Yolo will seek to maintain its commitment to existing, successful multi-year initiatives, while adapting and evolving initiatives to respond to the shifting needs of young children, their families and the providers that serve them, as well as the changing funding landscape. First 5 Yolo will additionally maintain a focus on measuring and demonstrating the impact of funded initiatives on children and family outcomes through continued evaluation, reporting and education to stakeholders.

**Focus on Prevention and Families Most Negatively Impacted by Inequities and Systemic Racism.** In pursuit of equitable access and outcomes, First 5 Yolo initiatives and investments will prioritize early prevention and intervention, continuing the emphasis on prenatal to age 2 to address the period of greatest brain development for the most vulnerable families in our community.

**Develop Caregiver and Provider Capacity for Respectful and Responsive Relationships.** To build the foundation for a child's life-long health, First 5 Yolo will invest in services that foster safe, stable, nurturing caregiving to buffer children from adversity and help them reach their full potential.



### PRIORITY III

## Leverage Expanded and Coordinated Resources for Our Community

First 5 Yolo has a twenty-five year publicly built infrastructure that has been critical to advancing the health, safety, and early learning of children 0-5 and their families with effective and carefully coordinated investments.

**Advocate for Expanded California and Local Investment in Children 0-5 and Their Families.** In addition to the stewardship of Proposition 10 funding and providing an infrastructure for local funding and partnership, First 5 Yolo will aggressively and strategically seek to leverage and maximize the investment of external funding and resources into Yolo County. This includes continued activity as a leading voice and advocate for a sustained California commitment to First 5 funding, as well as education and advocacy at the local level to encourage local investments in child health, safety and early learning.

**Identify and Strategically Pursue External Funding Opportunities in Goal Areas.** First 5 Yolo will seek strategic opportunities to support its mission with resources from existing state funding/ programs or other external funding opportunities. This may include activities to coordinate utilization of grant or state-funded programs, serving as a lead agency for funding opportunities, or facilitating a coordinated community response to funding opportunities.

**Leverage Funding Streams to Implement and Sustain High-Impact Initiatives with Community Partners.** For First 5 Yolo's demonstrated high value initiatives without sustained funding, First 5 Yolo will focus on strategies for aligning initiatives with accessible funding streams, braiding funding streams, and/ or advocating for new funding sources to sustain and scale efforts with community partners.



### PRIORITY IV

## Build Strategic Capacity and Agency Capability

In order to meaningfully impact child health, safety and quality early learning along multiple levels, including serving as a catalyst for community exchange and transformation, as well as, leveraging and coordinating higher levels of outside resources into the delivery system, it will be incumbent upon First 5 Yolo to continue evolving its organizational capabilities to execute on these roles.

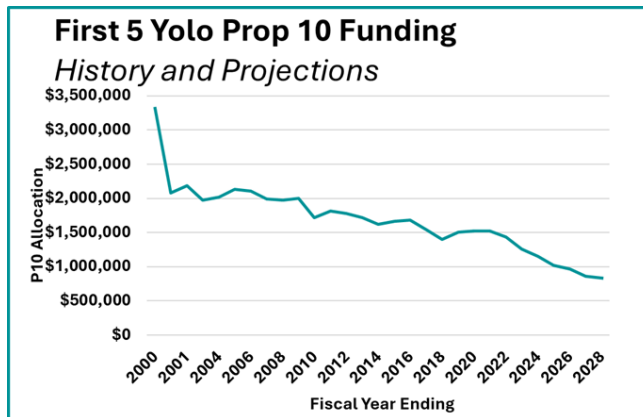
**Build Capacity for Revenue Development and Management.** First 5 Yolo will continue to seek to expand revenue development requiring expansion of internal capacity and capabilities to identify and secure significant external funding, braid and provide oversight of varied funding sources, and facilitate and coordinate program and service partnerships with multiple entities.

**Facilitate Cross-Agency Planning and Collaboration.** First 5 Yolo is cognizant that sufficient staff time and expertise to reliably and actively play a community partnership, leadership, facilitation and exchange role among different sectors and partners is key to advancing Strategic Plan Goals. First 5 Yolo will endeavor to support and maintain a strong professional team and leadership to work across agencies and sectors.

**Advance Agency Resiliency and Talent Management.** Over the next two years, First 5 Yolo will have an intentional focus on building a resilient leadership team and staff. This includes planning for continuous governance and operations during times of transition, shared understanding of related policies and procedures, and attention to continuous professional development and learning for professional staff

# Sustainability

The sustainability of systems and supports provided through First 5 Yolo investments to ensure that children are healthy, safe, and ready to learn is our priority. Over the last 5 years (from Fiscal Year 2019/20 to Fiscal Year 2023/24), Proposition 10 funding has declined at an accelerated rate of an average of 5.88% per year as consumption of nicotine products continues to decline in California and new legislation is implemented. To date, First 5 Yolo has managed declining revenues through the strategic allocation and use of reserve funds, leveraging state and local funding, and improved internal efficiencies.



The financial chart included illustrates the Prop 10 fiscal landscape since 2000 and projections through the life of this Strategic Plan. In this strategic plan, First 5 Yolo is starting with an anticipated annual Prop 10 allocation of \$1.22 million, which is expected to decline to \$0.835 million by Fiscal Year 2027/28. In January 2023, the California ban on the sale of Flavored Tobacco Products went into effect,

and while First 5 Yolo is supportive of this positive public health measure, it has the unintended consequence of exacerbating the decline of an already declining revenue stream and threatening the 25-year infrastructure of First 5 statewide. Between Fiscal Year 2021/2022 and Fiscal Year 2023/2024, Prop 10 revenues are expected to decline 19%.

When the Commission adopted the FY2018/19-22/23 Strategic Plan, First 5 Yolo committed to sustainable community investments, leveraging funds from other State and local funding partners, and the strategic utilization of Fund Balance to maintain multi-year program funding investment across the life of the Strategic Plan. Given the fiscal reality faced by First 5 Yolo, this Strategic Plan continues this commitment to sustainable investment and re-affirms the commitment to maintain, as well as seek, new opportunities for leveraging funds through partnerships to create greater collective impact. This includes an increased focus on investments designed to effect “systems change” to improve and coordinate the system of care. Investments may be direct services that affect systems change, as well as support of work to optimize coordination, advocacy, and strategic investments. Through these actions, First 5 Yolo can maximize community impact in the face of declining revenue.

First 5 Yolo will continue to work with other local leaders and partners to proactively pursue new opportunities to obtain and/or leverage resources that support the early childhood system in Yolo County.

# Funding Plan

## Proposed Program Funding

Program funding amounts are subject to Commission approval, available public and private partner funding, and project needs. Additionally, the funding plan amounts and programs are subject to change as additional information on outstanding funding request becomes available and/or unexpended program funds are rolled forward from one year to the next. The below figures are inclusive of best estimates based on currently available information.

<b>Proposed FY23/24 Funded Programs</b>	
<b>Initiative</b>	<b>Proposed Funding</b>
<b>The CHILD Project: Road to Resilience</b>	<b>\$3,142,701</b>
Road to Resilience	\$1,059,395
Welcome Baby	\$1,201,020
Alternative Response	\$155,163
CalWORKS Home Visiting Program	\$670,197
Home Visiting Coordination	\$56,926
<b>Help Me Grow</b>	<b>\$705,000</b>
<b>QCC/IMPACT Early Learning</b>	<b>\$365,076</b>
IMPACT Legacy	\$280,729
Childcare Recovery Package	\$66,666
FFN Technology Support	\$17,681
<b>Attachment and Biobehavioral Catch-Up</b>	<b>\$132,000</b>
<b>Crisis Nursery Mobile Client Navigator</b>	<b>\$40,000</b>
<b>TOTAL</b>	<b>\$4,384,777</b>

# Funding Plan

<b>Proposed FY24/25 Funded Programs</b>	
<b>Initiative</b>	<b>Proposed Funding</b>
<b>Welcome Baby: Road to Resilience</b>	<b>\$3,126,223</b>
Welcome Baby: Road to Resilience	\$2,384,387
Alternative Response	\$162,250
CalWORKS Home Visiting Program	\$501,749
Home Visiting Coordination	\$77,837
<b>Help Me Grow</b>	<b>\$718,864</b>
<b>QCC/IMPACT Early Learning</b>	<b>\$362,172</b>
IMPACT Legacy	\$344,491
FFN Technology Support	\$17,681
<b>Attachment and Biobehavioral Catch-Up</b>	<b>\$157,000</b>
<b>Crisis Nursery Mobile Client Navigator</b>	<b>\$40,000</b>
<b>Event Sponsorships</b>	<b>\$5,000</b>
<b>TOTAL</b>	<b>\$4,404,759</b>

# Funding Plan

Proposed FY25/26 Funded Programs	
Initiative	Proposed Funding
<b>Welcome Baby: Road to Resilience</b>	<b>\$3,077,088</b>
Welcome Baby: Road to Resilience (Core)	\$2,365,102
Alternative Response	\$162,250
CalWORKS Home Visiting Program	\$549,736
<b>Help Me Grow</b>	<b>\$1,061,234</b>
<b>QCC/IMPACT Early Learning</b>	<b>\$283,223</b>
IMPACT Legacy	\$252,423
ARP Childcare Sustainability	\$30,800
<b>Attachment and Biobehavioral Catch-Up Home Visiting</b>	<b>\$157,500</b>
<b>Crisis Nursery Mobile Client Navigator</b>	<b>\$40,000</b>
<b>Event Sponsorships</b>	<b>\$5,000</b>
<b>TOTAL</b>	<b>\$4,619,045</b>

# Funding Plan

Proposed FY26/27 Funded Programs	
Initiative	Proposed Funding
Welcome Baby: Road to Resilience	\$2,571,875
Welcome Baby: Road to Resilience (Core)	\$2,031,403
CalWORKS Home Visiting Program	\$540,472
Help Me Grow	\$948,423
QCC/IMPACT Early Learning	\$252,351
Attachment and Biobehavioral Catch-Up Home Visiting	\$157,500
Event Sponsorships	\$3,000
<b>TOTAL</b>	<b>\$3,933,149</b>



# First 5 Yolo Children and Families Commission Strategic Plan

Fiscal Year 2023/24 – 2027/28



### Yolo Community Members and Stakeholders:

First 5 Yolo is pleased to present its Fiscal Year 23/24-27/28 Strategic Plan. This Plan reflects the Commission's commitment to Yolo County children aged 0-5 and their families.

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~~Executive Director~~ *Chief Executive Officer*



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3. **Leverage Expanded and Coordinated Resources for Our Community, and;**
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The enclosed Strategic Plan describes each of the four Priorities and related Objectives highlighted in the next five-year strategic plan.

# FY 23/24 – 27/28 Strategic Plan

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## PRIORITY IV

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In order to meaningfully impact child health, safety and quality early learning along multiple levels, including serving as a catalyst for community exchange and transformation, as well as, leveraging and coordinating higher levels of outside resources into the delivery system, it will be incumbent upon First 5 Yolo to continue evolving its organizational capabilities to execute on these roles.

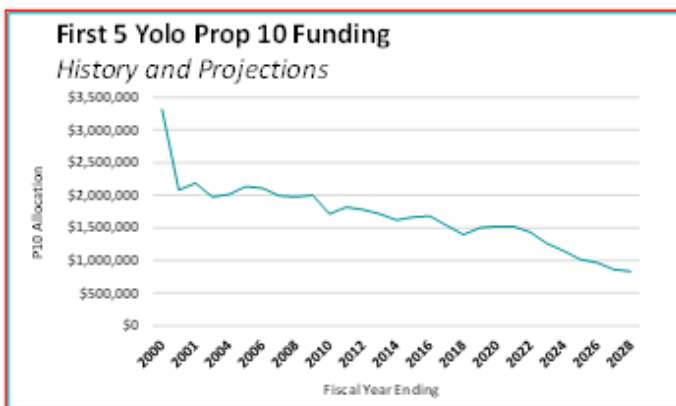
**Build Capacity for Revenue Development and Management.** First 5 Yolo will continue to seek to expand revenue development requiring expansion of internal capacity and capabilities to identify and secure significant external funding, braid and provide oversight of varied funding sources, and facilitate and coordinate program and service partnerships with multiple entities.

**Facilitate Cross-Agency Planning and Collaboration.** First 5 Yolo is cognizant that sufficient staff time and expertise to reliably and actively play a community partnership, leadership, facilitation and exchange role among different sectors and partners is key to advancing Strategic Plan Goals. First 5 Yolo will endeavor to support and maintain a strong professional team and leadership to work across agencies and sectors.

**Advance Agency Resiliency and Talent Management.** Over the next two years, First 5 Yolo will have an intentional focus on building a resilient leadership team and staff. This includes planning for continuous governance and operations during times of transition, shared understanding of related policies and procedures, and attention to continuous professional development and learning for professional staff.

# Sustainability

The sustainability of systems and supports provided through First 5 Yolo investments to ensure that children are healthy, safe, and ready to learn is our priority. Over the last 5 years (from Fiscal Year 2019/20 to Fiscal Year 2023/24), Proposition 10 funding has declined at an accelerated rate of an average of 5.88% per year as consumption of nicotine products continues to decline in California and new legislation is implemented. To date, First 5 Yolo has managed declining revenues through the strategic allocation and use of reserve funds, leveraging state and local funding, and improved internal efficiencies.



The financial chart included illustrates the Prop 10 fiscal landscape since 2000 and projections through the life of this Strategic Plan. In this strategic plan, First 5 Yolo is starting with an anticipated annual Prop 10 allocation of \$1.22 million, which is expected to decline to \$8350.92 million by Fiscal Year 2027/28. In January 2023, the California ban on the sale of Flavored

Tobacco Products went into effect, and while First 5 Yolo is supportive of this positive public health measure, it has the unintended consequence of exacerbating the decline of an already declining revenue stream and threatening the 25-year infrastructure of First 5 statewide. Between Fiscal Year 2021/2022 and Fiscal Year 2023/2024, Prop 10 revenues are expected to decline 19%.

When the Commission adopted the FY2018/19-22/23 Strategic Plan, First 5 Yolo committed to sustainable community investments, leveraging funds from other State and local funding partners, and the strategic utilization of Fund Balance to maintain multi-year program funding investment across the life of the Strategic Plan. Given the fiscal reality faced by First 5 Yolo, this Strategic Plan continues this commitment to sustainable investment and re-affirms the commitment to maintain, as well as seek, new opportunities for leveraging funds through partnerships to create greater collective impact. This includes an increased focus on investments designed to effect “systems change” to improve and coordinate the system of care. Investments may be direct services that affect systems change, as well as support of work to optimize coordination, advocacy, and strategic investments. Through these actions, First 5 Yolo can maximize community impact in the face of declining revenue.

# Funding Plan

## Proposed Program Funding

Program funding amounts are subject to Commission approval, available public and private partner funding, and project needs. Additionally, the funding plan amounts and programs are subject to change as additional information on outstanding funding request becomes available and/or unexpended program funds are rolled forward from one year to the next. The below figures are inclusive of best estimates based on currently available information.

<b>Proposed FY23/24 Funded Programs</b>	
<b>Initiative</b>	<b>Proposed Funding</b>
<b>The CHILD Project: Road to Resilience</b>	<b>\$3,142,701</b>
Road to Resilience	\$1,059,395
Welcome Baby	\$1,201,020
Alternative Response	\$155,163
CalWORKS Home Visiting Program	\$670,197
Home Visiting Coordination	\$56,926
<b>Help Me Grow</b>	<b>\$705,000</b>
<b>QCC/IMPACT Early Learning</b>	<b>\$365,076</b>
IMPACT Legacy	\$280,729
Childcare Recovery Package	\$66,666
FFN Technology Support	\$17,681
<b>Attachment and Biobehavioral Catch-Up</b>	<b>\$132,000</b>
<b>Crisis Nursery Mobile Client Navigator</b>	<b>\$40,000</b>
<b>TOTAL</b>	<b>\$4,384,777</b>

# Funding Plan

<b>Proposed FY24/25 Funded Programs</b>	
<b>Initiative</b>	<b>Proposed Funding</b>
<b>Welcome Baby: Road to Resilience</b>	<b>\$3,126,223</b>
Welcome Baby: Road to Resilience	\$2,384,387
Alternative Response	\$162,250
CalWORKS Home Visiting Program	\$501,749
Home Visiting Coordination	\$77,837
<b>Help Me Grow</b>	<b>\$718,864</b>
<b>QCC/IMPACT Early Learning</b>	<b>\$362,172</b>
IMPACT Legacy	\$344,491
FFN Technology Support	\$17,681
<b>Attachment and Biobehavioral Catch-Up</b>	<b>\$157,000</b>
<b>Crisis Nursery Mobile Client Navigator</b>	<b>\$40,000</b>
<b>Event Sponsorships</b>	<b>\$5,000</b>
<b>TOTAL</b>	<b>\$4,404,759</b>

# Funding Plan

Proposed FY25/26 Funded Programs	
Initiative	Proposed Funding
<b>Welcome Baby: Road to Resilience</b>	<b>\$3,077,088</b>
Welcome Baby: Road to Resilience (Core)	\$2,365,102
Alternative Response	\$162,250
CalWORKS Home Visiting Program	\$549,736
<b>Help Me Grow</b>	<b>\$1,061,234</b>
<b>QCC/IMPACT Early Learning</b>	<b>\$283,223</b>
IMPACT Legacy	\$252,423
ARP Childcare Sustainability	\$30,800
<b>Attachment and Biobehavioral Catch-Up Home Visiting</b>	<b>\$157,500</b>
<b>Crisis Nursery Mobile Client Navigator</b>	<b>\$40,000</b>
<b>Event Sponsorships</b>	<b>\$5,000</b>
<b>TOTAL</b>	<b>\$4,619,045</b>

# Funding Plan

Proposed FY26/27 Funded Programs	
Initiative	Proposed Funding
<b>Welcome Baby: Road to Resilience</b>	<b>\$2,571,875</b>
Welcome Baby: Road to Resilience (Core)	\$2,031,403
CalWORKS Home Visiting Program	\$540,472
<b>Help Me Grow</b>	<b>\$948,423</b>
<b>QCC/IMPACT Early Learning</b>	<b>\$252,351</b>
<b>Attachment and Biobehavioral Catch-Up Home Visiting</b>	<b>\$157,500</b>
<b>Event Sponsorships</b>	<b>\$3,000</b>
<b>TOTAL</b>	<b>\$3,933,149</b>

**First 5 Yolo Children and Families Commission  
Agenda Item Cover Sheet**

*Attachments* ☒

**Agenda Item- Public Hearing: Review and Adopt Long Term Financial Plan Update**

***Background***

First 5 Commissions must develop and adopt a Long-Term Financial Plan (LTFP) that spans at least five (5) years to illustrate the likely financial outcomes of a particular course of action or factors affecting the environment in which it operates. Out-year projections are based on current, best available information.

The LTFP is a planning document showing the Commission's intent and/or ability to invest overtime under a likely scenario. *It neither binds nor commits the Commission and is not the same as a detailed, annual budget.* First 5 Commissions are required to review, and update as needed, their Long-Term Financial Plans on an annual basis.

***Chief Executive Officer Overview***

The First 5 Chief Executive Officer, Deputy Director and the Finance Committee will review the proposed minor updates at the Finance Committee Meeting on Wednesday, 05/27, and any additional updates will be presented at the meeting.

Proposed Updates include:

- Clarification that the LTFP is updated annually to reflect new information and year-over-year actuals
- Minor edits to clarify timeframes referenced in narrative text
- Updates to projected Prop 10 revenues to reflect most current projections
- Update to the LTFP Chart and Graph to reflect FY25 actuals, FY26 projections, FY27 budget, and updated FY28 estimates.
- Updated Figure 2 to reflect current target reserve amount in the Sustained Initiative Funding Reserve

***Additional Information and Attachments***

A clean copy of the updated Long Term Financial Plan is included as **Attachment A** to this Item. A tracked changes copy of the updated Long Term Financial Plan is included as **Attachment B** to this item.

***Action Requested***

Hold Public Hearing and Adopt Long Term Financial Plan Update.

## First 5 Yolo Fiscal Year 2023-24 through 2027-28 Long-Term Financial Plan (LTFP)

First 5 Yolo is pleased to share its Long-Term Financial Plan for Fiscal Years 2023-24 through 2027-28.

The purpose of the Long-Term Financial Plan is to provide a framework for current and future decision making. It is intended to serve as a planning document showing the Commission's intent and/or ability to invest over time under a likely scenario. *It neither binds nor commits the Commission and is not the same as a detailed, annual budget.*

The objective of the Plan is to illustrate, given currently available information, the likely financial outcomes of a particular course of action or factors affecting the environment in which the Commission operates, addressing the long-term financial implications of current and proposed policies, programs, and assumptions taking into consideration recent and historical trends and future goals and objectives.

The following assumptions are the basis for the Long-Term Financial Plan (covering Fiscal Year 2023-24 through Fiscal Year 2027-28) taking into consideration the Commission's current operational landscape and best available information:

### ***Financial Position Assumptions Proposed for the Long-Term Financial Plan***

1. The LTFP will utilize Local Prop 10 Revenue Projections received from First 5 CA, as First 5 CA is the only published source of local Prop 10 revenues projections.
2. Revenues from potential Agreement renewals will be included in the Long-Term Financial Plan for grants that staff project have a high probability of renewal.
3. The first two years of the Plan will rely on known and quantifiable revenue sources while First 5 Yolo seeks to establish, secure, and scale emerging funding opportunities.
4. A conservative estimate of funding from future sources will be included in the final three years of the plan and will serve as the minimum annual target for combined additional resources secured by the end of Fiscal Year 2024-25.
5. A minimum level of reserves must be maintained, at all times, to ensure adequate net Working Capital to smooth agency operations and shield against catastrophic events.
6. The Plan will be updated annually to reflect new information and year-over-year actuals.

### ***Operational Position Assumptions for the Long-Term Financial Plan***

1. Maintain existing operational budgets including minimal increases related to County allocated costs, technology, audit services, and office space rents (which was downsized in 2022).
2. Maintain core agency staffing with Prop 10 funding and maintain and/or expand FTE for direct program management, planning, capacity building and oversight related to each specific initiative utilizing leveraged funding. Grant funded FTE will scale up or down with available external revenue.

### ***Program Investment Assumptions Proposed for the Long-Term Financial Plan***

1. Continue primary focus on funding activities aligned to and under First 5 Yolo's three main initiatives: Welcome Baby: Road to Resilience, Help Me Grow, and QCC/IMPACT Early Learning.
2. Focus use of Prop 10 funds on internal program management activities and operational stability.

3. Ensure stability and funding for core components of First 5 Yolo's three major initiatives utilizing Prop 10 funds for the first two years of the Plan to identify, prepare for, secure, and scale, where appropriate, emerging funding opportunities.

Additional detail related to these assumptions including an overview of First 5 Yolo's current operational landscape is provided in the summary below.

### **Current First 5 Yolo Operational Landscape**

#### **Current Financial Position**

In the five years preceding the adoption of this Plan, First 5 Yolo's operational and financial landscape has changed significantly. Since Fiscal Year 2018-19, revenues nearly tripled from \$1.9M in Fiscal Year 2018-19 to \$5.5M projected for Fiscal Year 2022-2023, despite declines in Proposition 10 funding across the same time horizon (\$1.5M in FY18/19 and \$1.27M projected for FY2022-23). In Fiscal Year 2022-23, California Voters passed a ban on flavored tobacco products. While First 5 Yolo was supportive of the ban as a positive public health step, the ban has unintended consequences to Prop 10 revenues, the impact of which is currently unfolding but expected to accelerate the decline of Prop 10 revenues. Between Fiscal Year 2021-22 and Fiscal Year 2022-23, Prop 10 revenues are projected to decline 11%.

The significant increase in agency revenues is the result of leveraged funding brought into the organization through grants and partnership with other state and local funders. As of Fiscal Year 2022-23, nearly 75% of agency revenues were from non-local Prop 10 sources.

#### **Current Operational Position**

First 5 Yolo's staffing doubled from 3.0FTE in FY18/19 to 6.0FTE in FY22/23. The increase in staffing was fully funded via outside grants and one-time staff allocations made by the Commission across a limited time horizon. Additionally, First 5 Yolo retains one Prop 10 funded, Extra Help Staff to support on special projects and whose time is utilized on an as needed basis, including some grant work (for which time is reimbursed).

First 5 Yolo's ongoing operational and professional services expenditures have nearly doubled since FY18-19, primarily as a result of increased allocated costs from the County of Yolo which have increased ~750% since Fiscal Year 2018-19 (from \$7,494 in FY2018-19 to \$64,000 projected in FY2022-23). Other ongoing operational and professional services expenditures have grown by ~14% (from \$65,425 in FY2018-19 to \$67,494 projected in FY2022-23).

#### **Current Funded Program Position**

With an increase in leveraged funding activities pursued and realized by First 5 Yolo from FY2018-19 to FY2022-23, the Commission has increased its program investments by ~345% (from \$1.1M in FY2018-19 to \$4.9M in FY2022-23) not inclusive of First 5 Yolo grant-funded staff time.

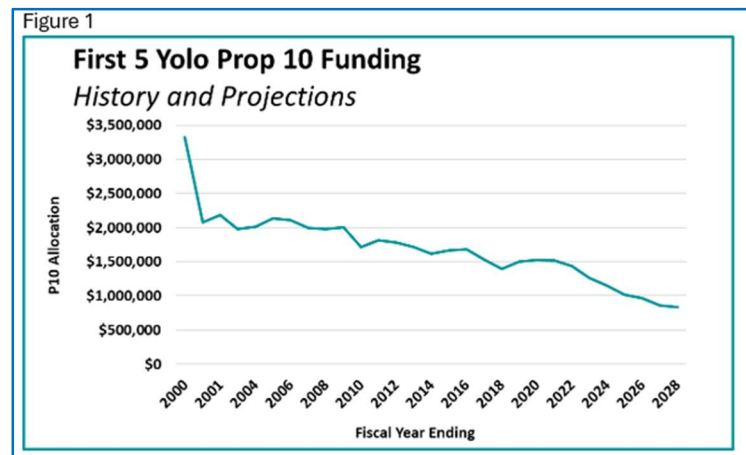
The Commission has also worked to align its investments under three major initiatives: Welcome Baby: Road to Resilience, Help Me Grow, and QCC/IMPACT Quality Early Learning which, together, support systems transformation across First 5 Yolo's major focus areas: Child Health, Child Safety, and Early Learning.

**Assumptions Under the Long-Term Financial Plan**

**Financial Position Assumptions**

First 5 Yolo relies on First 5 California for its Prop 10 local revenue projections; however, allocation projections from First 5 California rely on birth projections from the CA Department of Health Care Services (DHCS). Historically, birth projections have been updated on an annual basis however, due to delays at the State level, updated and consistent birth projections have experienced delays.

Based on most recent projections from First 5 California, once the initial impact (~ -11% in local Prop 10 revenues) of the CA Flavored Tobacco ban is realized in Fiscal Year 2022-23, revenues are expected to decline an additional 34% between Fiscal Year 2022-23 and Fiscal Year 2027-28. As the Flavored Tobacco Ban has only been in effect since January 1, 2023, and while it is unclear whether the net impact on Prop 10 revenues will be greater than currently projected, this statewide action will exacerbate the decline of an already declining funding source. Given that only First 5 California formally releases local Prop 10 revenue projections, most Commissions across the state utilize these projections in their financial planning. See Figure 1. For historical Prop 10 revenues and projected future revenues.



In addition to Prop 10 local funding, First 5 Yolo receives the majority of its funding from other state and local sources and

often enters into multi-year funding agreements as a strategy to leverage funding for initiatives and programs. All known revenues from these sources, and for which First 5 Yolo has an active agreement, will be included in the Long-Term Financial Plan. When considering renewal of existing agreements, staff must project the likelihood that agreements will be renewed after their initial terms based on available information (e.g. contract option years or public policy decisions). Revenues from Agreement renewals will be included in the Long-Term Financial Plan for grants that staff project have a high probability of renewal.

As later discussed under Program Funding Assumptions and aligned to the First 5 Yolo Strategic Plan, First 5 Yolo will focus its efforts on sustainability of its three major initiatives (Welcome Baby: Road to Resilience, Help Me Grow, and QCC/IMPACT Early Learning), as well as the sustainability of the infrastructure of the agency itself by pursuing opportunities for reimbursement or cost reduction, including billing Medi-Cal for covered services, new dedicated revenue streams, eligibility to access establish revenues streams, and other grant opportunities.

Given that these efforts and activities are relatively new to First 5’s and constantly changing and unfolding, assessments of projected returns are difficult to make. In recognition of this challenge, the Long-Term Financial Plan will seek to utilize current and projected resources to support program funding through the first two years of the Long-Term Financial plan, while staff pursue and scale emerging opportunities. Further, a conservative estimate of funding from future sources will be included in the

final three years of the plan. This estimate will serve as the target for combined additional new resources secured and available through Fiscal Year 2027-28.

In addition to projected revenues, First 5 Yolo's financial position must plan for and shield against normal timing differences between when invoices are paid and when income is received, as well as abnormal delays in receipt of reimbursement from funding partners, without interruptions to agency operations and negative impact to funded community partners. Reserves to maintain minimum levels of Working Capital to smooth agency operations as well as "catastrophic" reserves to allow operations to continue in the interim should Proposition 10 funding become significantly delayed or end, or should any other catastrophic event occur that disrupts business operations of the Commission, are critical. As First 5 Yolo's program investments have grown, the amount of Working Capital required to stabilize agency operations has also grown.

### **Operational Assumptions**

First 5 Yolo understands its responsibility to be a reliable steward of public funds and has worked to ensure that any operational expenditures incurred are reflective of the true needs of the Commission and competitively priced. Through Fiscal Year 2027-28, certain expenditures are anticipated to continue to grow as a result of the rising cost of doing business post-COVID and rising County costs allocated to First 5 Yolo to support continued use of County systems. Minimal increases in operational costs will be factored into the Long-Term Financial Plan and are primarily reflective of growing costs related to County allocated costs, technology, audit services, and office space rents (which was downsized in 2022).

Further, understanding that the outcomes achieved across First 5 Yolo's initiatives are made possible through highly skilled, high-capacity staff who are subject matter experts in their respective areas, First 5 Yolo must prioritize the maintenance of qualified core staffing. Given that Prop 10 revenue is First 5 Yolo's only dedicated funding stream, this Plan includes utilization to Prop 10 funding to support core staffing. Grant funding will continue to be used to expand FTE focused on direct program management, planning, capacity building, and oversight related to the agency's initiatives.

### **Program Investment Assumptions**

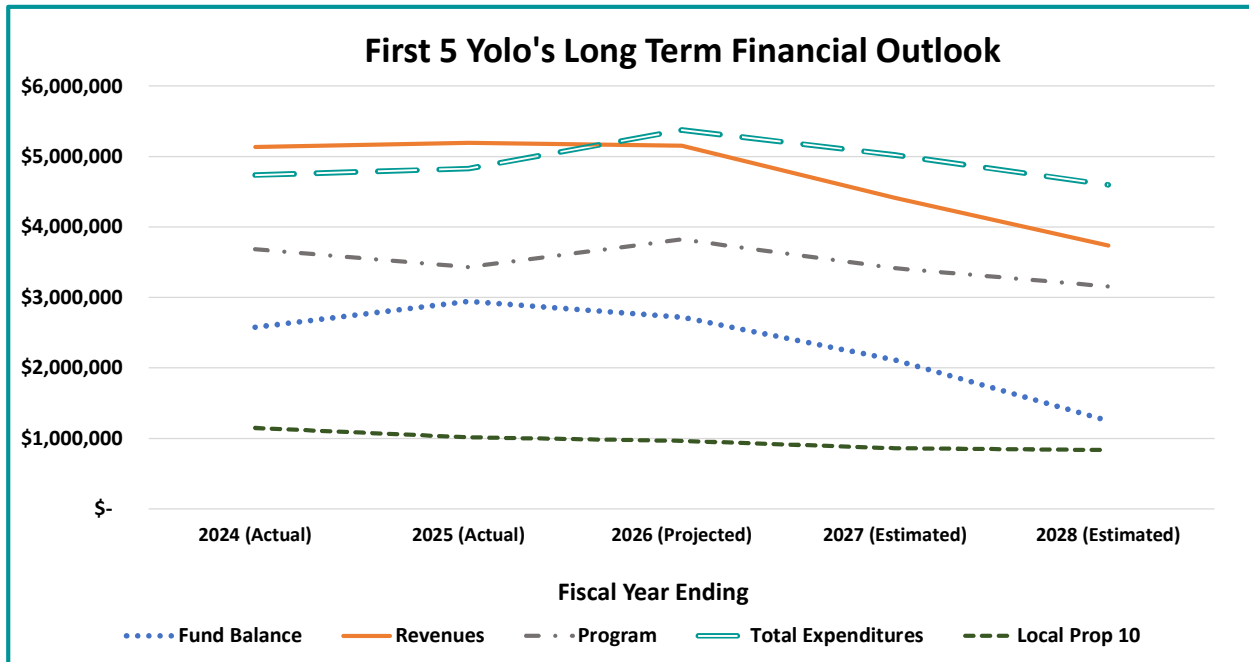
Across the life of this Plan, First 5 Yolo will continue to focus on funding activities aligned to and under its three main initiatives with multi-year commitments: Welcome Baby: Road to Resilience, Help Me Grow and QCC/IMPACT Early Learning. Understanding that these initiatives rely heavily on leveraged funding, the continuance of these initiatives at or close to their current scale is not possible without securing significant ongoing funding. Further, given that First 5 Yolo Prop 10 revenues continue to decline and operational costs continue to rise, despite operational cost savings measures, the Commission's ability to maintain its current levels of Prop 10 funding in these programs is significantly diminished.

Understanding these challenges, the Commission will work to maintain existing and identify new funding streams to sustain these initiatives at levels that allow the programs to continue to make measurable and meaningful community impact. Upon conclusion of known funding streams, in the absence of renewal, the plan includes a reduction in some programmatic components of each initiative to align program expenditures with projected and target revenues. These changes will support the core components of each initiative to ensure ongoing positive and measurable outcomes for Yolo County's most vulnerable children and families.

**First 5 Yolo Fiscal Year 2023/24-2027/28 Long Term Financial Plan**

The following table and graph illustrate First 5 Yolo’s 5-year Financial Plan and Projections under the above assumptions and include 5-years of graphic historical data as reference. Given the recent, and historical, trends and in consideration of projected revenues, Commission goals, and projected expenditures, First 5 Yolo anticipates the following across Fiscal Years 2023-24 through 2027-28:

Fiscal Year Ending	Fund Balance (Year End)	Local Prop 10 Allocation	Revenues	Program	Total Expenditures
2024 (Actual)	\$ 2,576,250	\$ 1,148,333	\$ 5,135,758	\$ 3,685,439	\$ 4,738,029
2025 (Actual)	\$ 2,943,766	\$ 1,016,623	\$ 5,194,970	\$ 3,432,176	\$ 4,827,457
2026 (Projected)	\$ 2,720,255	\$ 966,567	\$ 5,153,042	\$ 3,823,153	\$ 5,376,549
2027 (Estimated)	\$ 2,112,329	\$ 860,969	\$ 4,414,451	\$ 3,415,541	\$ 5,022,377
2028 (Estimated)	\$ 1,250,000	\$ 835,362	\$ 3,736,818	\$ 3,155,704	\$ 4,599,148



Revenues:

The First 5 Yolo Long-Term Financial Plan includes a focus on identifying and securing new and ongoing revenue streams as well as a strategic use of current fund balance in future periods to ensure sustainability of First 5 Yolo’s three main initiatives, at sufficient levels to allow ongoing positive and measurable impact, but with planned reductions and retention of only core components.

Given the projected decline in Prop 10 Funding and the potential close of some funding streams, the Plan includes approximately \$800,000 in new revenues from unestablished or currently unbudgeted sources across the life of the Plan beyond projected revenues from high-probability agreement renewals.

Aligned to the Strategic Plan, several new, potential funding sources have already been identified as viable sources of future ongoing and sustainable revenues for the Commission. First 5 Yolo is actively pursuing and preparing for these opportunities. Should additional revenues not be realized, associated systems efforts would need to be reorganized, downsized, or eliminated.

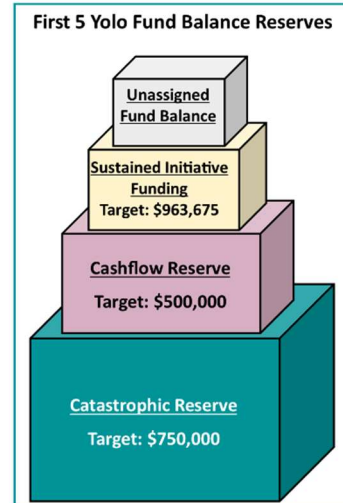
Program Expenditures:

Community investments are expected to decline from approximately \$4.1M in Fiscal Year 2023/24 to approximately \$3M in Fiscal Year 2027/28 as a result of declining Prop 10 revenues and some grant-cycles coming to an end. Should First 5 Yolo realize new revenues beyond the minimum target identified, First 5 Yolo will review and adjust its planned Program Expenditures.

Fund Balance and Reserves:

As is best practice, and like many First 5’s, First 5 Yolo maintains Fund Balance reserves to allow continued program funding and operations in the event of revenue instability, delays in funding, and/or catastrophic events. Consistent with the prior Long Term Financial Plan, First 5 Yolo has renewed its commitment to ensuring sufficient reserves to safeguard the agency and its funded partners from disruptions and delays (see Figure 2).

Figure 2



This Plan includes specific reserves to allow continued program funding and operations due to timing delays between when funded partners are paid and receipt of reimbursements (Cashflow Reserve), safeguard the agency and its funded partners to winddown in the face of a catastrophic event (Catastrophic Reserve), and to strategically utilize fund balance across the life of the Strategic Plan to hold program funding as consistent as possible to sustain initiatives at levels that allow continued measurable and meaningful impact (Sustained Initiative Funding). At the close of this Plan, First 5 Yolo anticipates a fund balance of \$1.25M which reflects the projected balance of the Cashflow and Catastrophic Reserves combined.

## First 5 Yolo Fiscal Year 2023-24 through 2027-28 Long-Term Financial Plan (LTFP)

First 5 Yolo is pleased to share its Long-Term Financial Plan for Fiscal Years 2023-24 through 2027-28.

The purpose of the Long-Term Financial Plan is to provide a framework for current and future decision making. It is intended to serve as a planning document showing the Commission's intent and/or ability to invest over time under a likely scenario. *It neither binds nor commits the Commission and is not the same as a detailed, annual budget.*

The objective of the Plan is to illustrate, given currently available information, the likely financial outcomes of a particular course of action or factors affecting the environment in which the Commission operates, addressing the long-term financial implications of current and proposed policies, programs, and assumptions taking into consideration recent and historical trends and future goals and objectives.

The following assumptions are the basis for the Long-Term Financial Plan (covering Fiscal Year 2023-24 through Fiscal Year 2027-28) taking into consideration the Commission's current operational landscape and best available information:

### ***Financial Position Assumptions Proposed for the Long-Term Financial Plan***

1. The LTFP will utilize Local Prop 10 Revenue Projections received from First 5 CA, as First 5 CA is the only published source of local Prop 10 revenues projections.
  2. Revenues from potential Agreement renewals will be included in the Long-Term Financial Plan for grants that staff project have a high probability of renewal.
  3. The first two years of the Plan will rely on known and quantifiable revenue sources while First 5 Yolo seeks to establish, secure, and scale emerging funding opportunities.
  4. A conservative estimate of funding from future sources will be included in the final three years of the plan and will serve as the minimum annual target for combined additional resources secured by the end of Fiscal Year 2024-25.
  5. A minimum level of reserves must be maintained, at all times, to ensure adequate net Working Capital to smooth agency operations and shield against catastrophic events.
- [5-6. The Plan will be updated annually to reflect new information and year-over-year actuals.](#)

### ***Operational Position Assumptions for the Long-Term Financial Plan***

1. Maintain existing operational budgets including minimal increases related to County allocated costs, technology, audit services, and office space rents (which was downsized in 2022).
2. Maintain core agency staffing with Prop 10 funding and maintain and/or expand FTE for direct program management, planning, capacity building and oversight related to each specific initiative utilizing leveraged funding. Grant funded FTE will scale up or down with available external revenue.

### ***Program Investment Assumptions Proposed for the Long-Term Financial Plan***

1. Continue primary focus on funding activities aligned to and under First 5 Yolo's three main initiatives: Welcome Baby: Road to Resilience, Help Me Grow, and QCC/IMPACT Early Learning.
2. Focus use of Prop 10 funds on internal program management activities and operational stability.

3. Ensure stability and funding for core components of First 5 Yolo's three major initiatives utilizing Prop 10 funds for the first two years of the Plan to identify, prepare for, secure, and scale, where appropriate, emerging funding opportunities.

Additional detail related to these assumptions including an overview of First 5 Yolo's current operational landscape is provided in the summary below.

### Current First 5 Yolo Operational Landscape

#### **Current Financial Position**

~~In the five years preceding the adoption of this Plan, Over the last 5 years,~~ First 5 Yolo's operational and financial landscape has changed significantly. Since Fiscal Year 2018-19, revenues ~~have~~ nearly tripled from \$1.9M in Fiscal Year 2018-19 to \$5.5M projected for Fiscal Year 2022-2023, despite declines in Proposition 10 funding across the same time horizon (\$1.5M in FY18/19 and \$1.27M projected for FY2022-23). In Fiscal Year 2022-23, California Voters passed a ban on flavored tobacco products. While First 5 Yolo was supportive of the ban as a positive public health step, the ban has unintended consequences to Prop 10 revenues, the impact of which is currently unfolding but expected to accelerate the decline of Prop 10 revenues. Between Fiscal Year 2021-22 and Fiscal Year 2022-23, Prop 10 revenues are projected to decline 11%.

The significant increase in agency revenues is the result of leveraged funding brought into the organization through grants and partnership with other state and local funders. As of Fiscal Year 2022-23, nearly 75% of agency revenues were from non-local Prop 10 sources.

#### **Current Operational Position**

First 5 Yolo's staffing doubled from 3.0FTE in FY18/19 to 6.0FTE in FY22/23. The increase in staffing was fully funded via outside grants and one-time staff allocations made by the Commission across a limited time horizon. Additionally, First 5 Yolo retains one Prop 10 funded, Extra Help Staff to support on special projects and whose time is utilized on an as needed basis, including some grant work (for which time is reimbursed).

First 5 Yolo's ongoing operational and professional services expenditures have nearly doubled since FY18-19, primarily as a result of increased allocated costs from the County of Yolo which have increased ~750% since Fiscal Year 2018-19 (from \$7,494 in FY2018-19 to \$64,000 projected in FY2022-23). Other ongoing operational and professional services expenditures have grown by ~14% (from \$65,425 in FY2018-19 to \$67,494 projected in FY2022-23).

#### **Current Funded Program Position**

With an increase in leveraged funding activities pursued and realized by First 5 Yolo from FY2018-19 to FY2022-23, the Commission has increased its program investments by ~345% (from \$1.1M in FY2018-19 to \$4.9M in FY2022-23) not inclusive of First 5 Yolo grant-funded staff time.

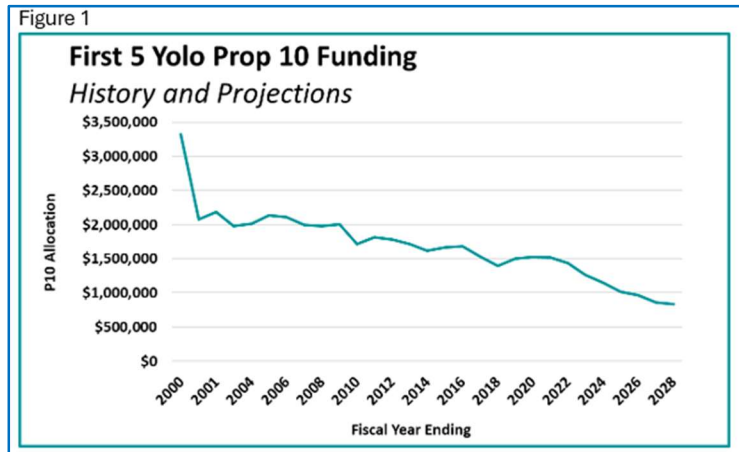
The Commission has also worked to align its investments under three major initiatives: Welcome Baby; Road to Resilience, Help Me Grow, and QCC/IMPACT Quality Early Learning which, together, support systems transformation across First 5 Yolo's major focus areas: Child Health, Child Safety, and Early Learning.

**Assumptions Under the Long-Term Financial Plan**

**Financial Position Assumptions**

First 5 Yolo relies on First 5 California for its Prop 10 local revenue projections; however, allocation projections from First 5 California rely on birth projections from the CA Department of Health Care Services (DHCS). Historically, birth projections have been updated on an annual basis however, due to delays at the State level, updated and consistent birth projections have experienced delays.

Based on most recent projections from First 5 California, once the initial impact (~ -11% in local Prop 10 revenues) of the CA Flavored Tobacco ban is realized in Fiscal Year 2022-23, revenues are expected to decline an additional 34.27% between Fiscal Year 2022-23 and Fiscal Year 2027-28. As the Flavored Tobacco Ban has only been in effect since January 1, 2023, and while it is unclear whether the net impact on Prop 10 revenues will be greater than currently projected, this statewide action will exacerbate the decline of an already declining funding source. Given that only First 5 California formally releases local Prop 10 revenue projections, most Commissions across the state utilize these projections in their financial planning. See Figure 1. For historical Prop 10 revenues and projected future revenues.



In addition to Prop 10 local funding, First 5 Yolo receives the majority of its funding from other state and local sources and often enters into multi-year funding agreements as a strategy to leverage funding for initiatives and programs. All known revenues from these sources, and for which First 5 Yolo has an active agreement, will be included in the Long-Term Financial Plan. When considering renewal of existing agreements, staff must project the likelihood that agreements will be renewed after their initial terms based on available information (e.g. contract option years or public policy decisions). Revenues from Agreement renewals will be included in the Long-Term Financial Plan for grants that staff project have a high probability of renewal.

As later discussed under Program Funding Assumptions and aligned to the First 5 Yolo Strategic Plan, First 5 Yolo will focus its efforts on sustainability of its three major initiatives (Welcome Baby: Road to Resilience, Help Me Grow, and QCC/IMPACT Early Learning), as well as the sustainability of the infrastructure of the agency itself by pursuing opportunities for reimbursement or cost reduction, including billing Medi-Cal for covered services, new dedicated revenue streams, eligibility to access establish revenues streams, and other grant opportunities.

Given that these efforts and activities are relatively new to First 5’s and constantly changing and unfolding, assessments of projected returns are difficult to make. In recognition of this challenge, the Long-Term Financial Plan will seek to utilize current and projected resources to support program funding through the first two years of the Long-Term Financial plan, while staff pursue and scale emerging opportunities. Further, a conservative estimate of funding from future sources will be included in the

final three years of the plan. This estimate will serve as the target for combined additional new resources secured and available through Fiscal Year 2027-28.

In addition to projected revenues, First 5 Yolo's financial position must plan for and shield against normal timing differences between when invoices are paid and when income is received, as well as abnormal delays in receipt of reimbursement from funding partners, without interruptions to agency operations and negative impact to funded community partners. Reserves to maintain minimum levels of Working Capital to smooth agency operations as well as "catastrophic" reserves to allow operations to continue in the interim should Proposition 10 funding become significantly delayed or end, or should any other catastrophic event occur that disrupts business operations of the Commission, are critical. As First 5 Yolo's program investments have grown, the amount of Working Capital required to stabilize agency operations has also grown.

### **Operational Assumptions**

First 5 Yolo understands its responsibility to be a reliable steward of public funds and has worked to ensure that any operational expenditures incurred are reflective of the true needs of the Commission and competitively priced. Through Fiscal Year 2027-28, certain expenditures are anticipated to continue to grow as a result of the rising cost of doing business post-COVID and rising County costs allocated to First 5 Yolo to support continued use of County systems. Minimal increases in operational costs will be factored into the Long-Term Financial Plan and are primarily reflective of growing costs related to County allocated costs, technology, audit services, and office space rents (which was downsized in 2022).

Further, understanding that the outcomes achieved across First 5 Yolo's initiatives are made possible through highly skilled, high-capacity staff who are subject matter experts in their respective areas, First 5 Yolo must prioritize the maintenance of qualified core staffing. Given that Prop 10 revenue is First 5 Yolo's only dedicated funding stream, this Plan includes utilization to Prop 10 funding to support core staffing. Grant funding will continue to be used to expand FTE focused on direct program management, planning, capacity building, and oversight related to the agency's initiatives.

### **Program Investment Assumptions**

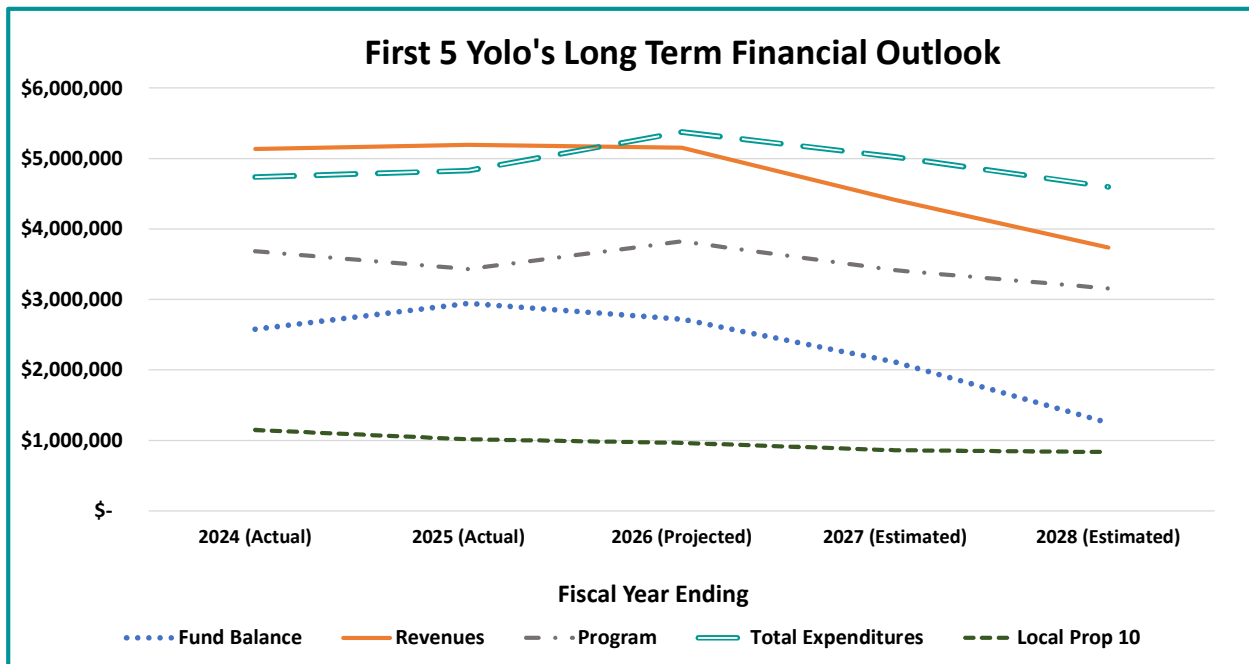
Across the life of this Plan, First 5 Yolo will continue to focus on funding activities aligned to and under its three main initiatives with multi-year commitments: Welcome Baby: Road to Resilience, Help Me Grow and QCC/IMPACT Early Learning. Understanding that these initiatives rely heavily on leveraged funding, the continuance of these initiatives at or close to their current scale is not possible without securing significant ongoing funding. Further, given that First 5 Yolo Prop 10 revenues continue to decline and operational costs continue to rise, despite operational cost savings measures, the Commission's ability to maintain its current levels of Prop 10 funding in these programs is significantly diminished.

Understanding these challenges, the Commission will work to maintain existing and identify new funding streams to sustain these initiatives at levels that allow the programs to continue to make measurable and meaningful community impact. Upon conclusion of known funding streams, in the absence of renewal, the plan includes a reduction in some programmatic components of each initiative to align program expenditures with projected and target revenues. These changes will support the core components of each initiative to ensure ongoing positive and measurable outcomes for Yolo County's most vulnerable children and families.

### First 5 Yolo Fiscal Year 2023/24-2027/28 Long Term Financial Plan

The following table and graph illustrate First 5 Yolo’s 5-year Financial Plan and Projections under the above assumptions and include 5-years of graphic historical data as reference. Given the recent<sub>2</sub> and historical<sub>7</sub> trends, and in consideration of projected revenues, Commission goals, and projected expenditures, First 5 Yolo anticipates the following across Fiscal Years 2023-24 through 2027-28:

Fiscal Year Ending	Fund Balance (Year End)	Local Prop 10 Allocation	Revenues	Program	Total Expenditures
2024 (Actual)	\$ 2,576,250	\$ 1,148,333	\$ 5,135,758	\$ 3,685,439	\$ 4,738,029
2025 (Actual)	\$ 2,943,766	\$ 1,016,623	\$ 5,194,970	\$ 3,432,176	\$ 4,827,457
2026 (Projected)	\$ 2,720,255	\$ 966,567	\$ 5,153,042	\$ 3,823,153	\$ 5,376,549
2027 (Estimated)	\$ 2,112,329	\$ 860,969	\$ 4,414,451	\$ 3,415,541	\$ 5,022,377
2028 (Estimated)	\$ 1,250,000	\$ 835,362	\$ 3,736,818	\$ 3,155,704	\$ 4,599,148



**Revenues:**

The First 5 Yolo Long-Term Financial Plan includes a focus on identifying and securing new and ongoing revenue streams as well as a strategic use of current fund balance in future periods to ensure sustainability of First 5 Yolo’s three main initiatives, at sufficient levels to allow ongoing positive and measurable impact, but with planned reductions and retention of only core components.

Given the projected decline in Prop 10 Funding and the potential close of some funding streams, the Plan includes approximately \$800,000 in new revenues from unestablished or currently unbudgeted sources across the life of the Plan beyond projected revenues from high-probability agreement renewals.

Aligned to the Strategic Plan, several new, potential funding sources have already been identified as viable sources of future ongoing and sustainable revenues for the Commission. First 5 Yolo is actively pursuing and preparing for these opportunities. Should additional revenues not be realized, associated systems efforts would need to be reorganized, downsized, or eliminated.

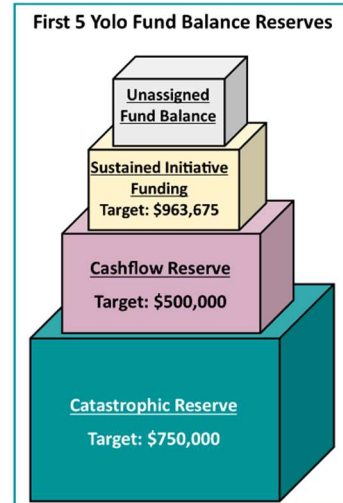
Program Expenditures:

Community investments are expected to decline from approximately \$4.1M in Fiscal Year 2023/24 to approximately \$3M in Fiscal Year 2027/28 as a result of declining Prop 10 revenues and some grant-cycles coming to an end. Should First 5 Yolo realize new revenues beyond the minimum target identified, First 5 Yolo will review and adjust its planned Program Expenditures.

Fund Balance and Reserves:

As is best practice, and like many First 5’s, First 5 Yolo maintains Fund Balance reserves to allow continued program funding and operations in the event of revenue instability, delays in funding, and/or catastrophic events. Consistent with the prior Long Term Financial Plan, First 5 Yolo has renewed its commitment to ensuring sufficient reserves to safeguard the agency and its funded partners from disruptions and delays (see Figure 2).

Figure 2



This Plan includes specific reserves to allow continued program funding and operations due to timing delays between when funded partners are paid and receipt of reimbursements (Cashflow Reserve), safeguard the agency and its funded partners to winddown in the face of a catastrophic event (Catastrophic Reserve), and to strategically utilize fund balance across the life of the Strategic Plan to hold program funding as consistent as possible to sustain initiatives at levels that allow continued measurable and meaningful impact (Sustained Initiative Funding). At the close of this Plan, First 5 Yolo anticipates a fund balance of \$1.25M which reflects the projected balance of the Cashflow and Catastrophic Reserves combined.

**First 5 Yolo Children and Families Commission  
Agenda Item Cover Sheet**

*Attachments*

**Agenda Item- Consider, Determine, and Approve Cost of Living Adjustment (COLA) for First 5 Yolo Employees for Fiscal Year 2026-2027**

***Background***

As an agency of County of Yolo with defined independent authorities, First 5 Yolo Commission develops First 5 Yolo job positions and determines the compensation of First 5 Yolo employees consistent with County Personnel Regulations and First 5 Yolo Policies. All First 5 Yolo employees are “at-will” County employees serving at the pleasure of the Commission.

***Chief Executive Officer Overview***

The Commission may consider giving employees a cost-of-living adjustment (COLA) based on what County of Yolo employees in the same/similar unit(s) have been given, or the Commission may choose another, or no amount of COLA, in a given year, based on agency fiscal considerations.

First 5 Yolo has five regular or grant-funded employees in the Management Unit benefit classification, one in the Department Head Unit classification, one in the Supervisory Unit classification, and three in the Unrepresented Unit. First 5 Yolo also currently has two part-time, non-benefitted regular or grant funded employees who are paid hourly. COLAs at First 5 Yolo are historically the same for all employees, given the size of the agency.

The County is currently planning a 3% COLA increase for the Management Unit and a 2% COLA increase for the Supervisor’s Unit. As of the 12-month period ended April 2026, CPI is 3.8%.

In alignment with County budgeting practices, the First 5 Yolo Budget includes a 2% COLA increase annually, including for FY26/27, though the Commission could elect to authorize a different amount. COLA adjustments are tied to position classifications, not individual employees, and raise the pay scale for each classification. Cost information on the FY26/27 difference between 2% and 3% COLA is provided for Commission Consideration, below. Of costs presented, approximately 28% is grant-reimbursable.

COLA Amount	Total Cost	Difference
2% COLA	\$23,817	
3% COLA	\$36,674	+12,857

***Additional Information and Attachments***

Once COLA is determined/approved by the Commission, the Chief Executive Officer works with HR to ensure implementation.

***Action Requested***

Consider, Determine, and Approve Cost of Living Adjustment (COLA) for First 5 Yolo Employees for Fiscal Year 2026-2027.

**First 5 Yolo Children and Families Commission  
Agenda Item Cover Sheet**

*Attachments* ☒

**Agenda Item- Review 3-year Comparison Budget and Review and Adopt  
Fiscal Year 2026-2027 Annual Budget**

***Background***

Annually, the Commission is required to adopt a budget for the coming fiscal year. The First 5 Yolo Annual Budget begins July 1 and ends June 30. Per Agency policies, the Strategic Plan and the Long-Term Financial Plan are used to support the adoption of the Annual Budget. The multi-year budget (3-year Comparison Budget) illustrates the prior Fiscal Year's actual, current Fiscal Year's projected, and coming Fiscal Year's budgeted expenditures and revenues. It is used to view short-term trends in both expenditures and revenues. The Commission uses the multi-year budget as a resource when considering the adoption of the First 5 Yolo Budget for the coming fiscal year.

***Chief Executive Officer Overview***

The 3-Year Comparison Budget is included with this item as **Attachment A**, and the FY2026-2027 proposed Annual Budget is included as **Attachment B**. The multi-year budget is used to inform the creation and adoption of the single year budget and does not require a formal Commission action for adoption. It is solely a resource document.

Of note are the following items:

- Revenue estimates are based on confirmed and anticipated revenues to the organization as well as rollover requests in multi-year contracts with other funders that are anticipated likely to be granted.
- Prop 10 Revenues are projected to decline 10% between FY2025-26 and FY2026-27
- Annual interest revenues are budgeted conservatively due to the uncertainty of market returns.
- Personnel expenditures are inclusive of both regular FTE, Extra Help, and grant-funded FTE for which First 5 Yolo is reimbursed. Additionally, First 5 Yolo is included in Yolo County's Risk Pool and thus Worker's Compensation, General Liability, and Unemployment Insurance costs are allocated to the Commission by Yolo County. Budgeted Personnel Expenditures for FY27 are lower than FY26 projections to reflect the sunset of limited-term Grant funded FTE for which grants conclude 6/30/26, and the

anticipated salary savings related to the retirement of the current Chief Executive Officer.

- In accordance with F5Y's Strategic and Long-Term Fiscal Plans, in FY26-27, the Commission expects to continue drawing on its Sustained Initiative Reserve which is intended to support the sustainability of core program components in Welcome Baby: Road to Resilience. The Commission's FY2023/24-2027/28 Strategic Plan includes securing new external revenues, reducing Prop 10 funds directly leveraged into programs, and the strategic use of Fund Balance to ensure multi-year agency sustainability and maintenance of core program components in leveraged program efforts while the Commission seeks new and more sustainable revenue streams
- Over the next several months and upon the appointment of a new Chief Executive Officer, additional information related to projected personnel costs, grant renewals, and rollover requests will become available. Staff will present a revised Budget, taking into account any changes to the current proposed budget at the September Commission meeting.

***Additional Information and Attachments***

The 3-Year Comparison Budget is included with this item as **Attachment A**, and the FY2026-2027 proposed Annual Budget is included as **Attachment B**.

As a result of the changing work of First 5 Yolo, which includes programmatic administration of some grant-funded programs components in-house, the "Total Program" amounts listed across the FY26/27 Budget, Strategic Plan Funding Plan, and the Contract List, do not and should not match. Each document is intended to meet a different purpose and therefore display program funds differently; the FY26/27 Budget shows all agency wide expenditures in their correct budget objects and allocated across the Administrative, Program (multiple), and Evaluation cost centers; the Strategic Plan Funding Plan shows all funds allocated to all Programs regardless of how those funds are administered; and the Contract List shows all contracts and amounts being issued to funded partners and professional service providers in the coming Fiscal Year. Because each is intended to meet a different purpose, the dollar amounts listed for each program may vary depending on how those program funds are administered.

***Action Requested***

Review 3-year Comparison Budget and Review and Adopt Fiscal Year 2026-2027 Annual Budget.

**3-Year Comparison Budget  
Fiscal Year 2024-25 to Fiscal Year 2026-27**

	<b>FY24-25 (Actual)</b>	<b>FY25-26 (Projected)</b>	<b>FY26-27 (Proposed)</b>
<b>A. Revenues</b>			
Prop 10- State Tobacco Tax Allocation	1,016,623	940,000	860,969 <sup>1</sup>
Prop 10- First 5 California	375,978	335,537	252,351
Non-Proposition 10	3,654,688	3,787,506	3,179,786
Interest	147,682	90,000	20,000 <sup>2</sup>
<b>Total Revenues</b>	<b>5,194,970</b>	<b>5,153,042</b>	<b>4,313,106</b> <sup>3</sup>
<b>B. Personnel</b>			
Salaries (Regular, Grant-Funded, and Extra Help)	792,562	901,733	885,054
Benefits	581,086	609,110	567,346
Unemployment Insurance	862	429	318
General Liability	15,692	17,547	19,672
Workers Comp Insurance	15,171	15,769	19,663
<b>Total Personnel</b>	<b>1,405,373</b>	<b>1,544,587</b>	<b>1,492,053</b> <sup>4</sup>
<b>C. Program Funding</b>			
Help Me Grow	682,976	830,383	775,995
Welcome Baby: Road to Resilience	1,952,334	2,158,415	1,910,699
CalWORKS Home Visiting Program	372,290	421,713	403,080
IMPACT Legacy	234,684	198,922	165,267
Attachment & Biobehavioral Catch Up	137,557	157,500	157,500
Crisis Nursery Mobile Client Navigator	38,790	40,000	-
Event Sponsorships	2,750	5,000	3,000
Partner Reporting Platform- Clear Impact	10,795	11,220	-
<b>Total Program Funding</b>	<b>3,432,176</b>	<b>3,823,153</b>	<b>3,415,541</b> <sup>5</sup>
<b>D. Operating Expenses</b>	<b>66,619</b>	<b>74,623</b>	<b>72,677</b>
<b>E. Professional Services</b>	<b>93,275</b>	<b>114,551</b>	<b>109,705</b>
<b>F. Contingency Funds (2% Projected P10 Revenues)</b>	<b>-</b>	<b>-</b>	<b>17,219</b> <sup>6</sup>
<b>G. Less Indirect Received on Contracts</b>	<b>(169,986)</b>	<b>(180,365)</b>	<b>(84,817)</b>
<b>Total Expenses</b>	<b>4,827,458</b>	<b>5,376,549</b>	<b>5,022,377</b>
<b>Net Income/(Loss)</b>	<b>367,512</b>	<b>(223,506)</b>	<b>(709,271)</b> <sup>7</sup>

(notes on next page)

### 3-Year Comparison Budget Notes:

1. Historically, Prop 10 revenues have declined at an average annual rate of 1.6% (range = -14.3% to +7.5%), however, since the passage of the California Flavored Tobacco Products Ban, Prop 10 annual revenues have decreased at an accelerated rate, averaging -9.4% per year (range = -5% to -12%) with revenues projected to continue to decrease at an accelerated rate through Fiscal Year 2027-2028 before they are projected to stabilize.. For Fiscal Year 2026-2027, revenues are projected to decrease by 10% compared to FY2025-26.
2. When budgeting interest apportionment for each new Fiscal Year, the Commission budgets a conservative amount as interest revenue is tied to the performance of the market, the Commission's invested cash amounts as well as year-end adjustments related to Governmental Accounting Standards Board Statement #31 (GASB 31), for Fair Market Valuation. Budgeting conservative interest revenues ensures that the Commission is able to meet its obligations in the event of a down market without interrupting programs and operations.
3. Total revenues for FY2026-27 are anticipated to be ~16% lower than FY2025-26 as a result of the conclusion of several grants (e.g., Yolo County Alternative Response, Child Youth Behavioral Health Initiative, and Yolo County HMG Sustainability).
4. Personnel expenditures are inclusive of both regular FTE, Extra Help, and grant-funded FTE for which First 5 Yolo is or will be reimbursed. Additionally, First 5 Yolo is included in Yolo County's Risk Pool, and thus Worker's Compensation, General Liability and Unemployment Insurance costs are allocated to the Commission by Yolo County and included in Total Personnel Costs.
5. As the Commission enters the fourth year of its current 5-Year Strategic Plan, the Commission continues its intentional focus-in on its three main initiatives: Welcome Baby: Road to Resilience, Help Me Grow, and QCC/IMPACT Quality Early Learning. A fully grant-funded standalone program, Attachment & Biobehavioral Catch-up, serves highest-risk families (e.g., those involved in Child Welfare Services) aligned to First 5 Yolo's priority populations.
6. Per First 5 Yolo process, 2% of annual projected Prop 10 revenues are held on each annual budget as Contingency funding to ensure the Commission can meet its obligations in the event of unanticipated annual Prop 10 variance. At year end, the Contingency Funds line item is zeroed out.
7. In accordance with F5Y's Strategic and Long-Term Fiscal Plans, in FY26-27, the Commission expects to continue drawing on its Sustained Initiative Reserve which is intended to support the multi-year execution of core program components in Welcome Baby: Road to Resilience. The Commission's FY2023/24-2027/28 Strategic Plan includes securing new external revenues, reducing Prop 10 funds directly leveraged into programs, and the strategic use of Fund Balance to ensure multi-year agency sustainability and maintenance of core program components in leveraged program efforts while the Commission seeks new sustainable revenue streams.

**Annual Budget**  
**Fiscal Year 2026-27**

Descriptions	Proposed Budget	Cost Allocations			1
		Admin	Program (Mult. Cost Centers)	Eval	
<b>SOURCES OF FUNDS</b>					
<b>A. Revenues</b>					
Prop 10- State Tobacco Tax Allocation	860,969	860,969			2
Prop 10- First 5 California	252,351		252,351	-	3
Non-Proposition 10	3,179,786		3,179,786	-	4
Interest	20,000	20,000			
<b>Total Revenues</b>	<b>4,313,106</b>	<b>880,969</b>	<b>3,432,137</b>	<b>-</b>	
<b>EXPENDITURES</b>					
<b>B. Personnel</b>					
Salaries (Regular, Grant-Funded, and Extra Help)	836,897	237,854	501,103	97,940	5
Benefits	545,444	155,090	326,493	63,861	
Unemployment Insurance	318	135	127	56	
General Liability	19,672	8,361	7,869	3,443	6
Workers Comp Insurance	19,663	8,357	7,865	3,441	
<b>Total Personnel</b>	<b>1,421,994</b>	<b>409,797</b>	<b>843,458</b>	<b>168,740</b>	7
<b>C. Program Funding</b>					
Help Me Grow	775,995	-	775,995	-	
Welcome Baby: Road to Resilience	1,910,699	-	1,910,699	-	
CalWORKS Home Visiting Program	403,080	-	403,080	-	
IMPACT Legacy	165,267	-	165,267	-	
Attachment & Biobehavioral Catch-Up	157,500	-	157,500	-	
Event Sponsorships	3,000	-	3,000	-	
Partner Reporting Platform- Clear Impact	-	-	-	-	
<b>Total Program Funding</b>	<b>3,415,541</b>	<b>-</b>	<b>3,415,541</b>	<b>-</b>	
<b>D. Operating Expenses</b>	<b>72,677</b>	<b>37,919</b>	<b>24,180</b>	<b>10,579</b>	8
<b>E. Professional Services</b>	<b>109,705</b>	<b>50,214</b>	<b>27,472</b>	<b>32,019</b>	9
<b>F. Contingency Funds (2% Projected P10 Allocation)</b>	<b>17,219</b>	<b>7,318</b>	<b>6,888</b>	<b>3,013</b>	
<b>G. Less Indirect Received on Contracts</b>	<b>(84,817)</b>	<b>-</b>	<b>(84,817)</b>	<b>-</b>	10
<b>Total Expenses</b>	<b>4,952,319</b>	<b>505,248</b>	<b>4,232,720</b>	<b>214,351</b>	
<b>Net Income/(Loss)</b>	<b>(639,213)</b>	<b>10.20%</b>	<b>85.47%</b>	<b>4.33%</b>	11A/B
<b>Beginning Fund Balance: July 1, 2026</b>	2,720,256				12
<b>Projected Ending Fund Balance: June 30, 2027</b>	2,081,043				13
Unassigned Balance	-				14
Sustained Initiative Funding	831,043				15
Cashflow Reserve	500,000				16
Catastrophic Reserve	750,000				17

### Fiscal Year 2026-2027 Budget Notes

1. Aligned to best practices, First 5 Yolo's accounting structure includes an ability to assign expenditures to their specific grant-related projects. As such, revenues and expenditures listed as "Program" include multiple cost centers within First 5 Yolo's accounting structure.
2. Prop 10 Revenues projections are based on the January 2026 projections from First 5 California. It is expected that revenue projections will be updated and provided to County Commission in Summer/Fall 2026 at which point, First 5 Yolo will update its budget.
3. "Prop 10- First 5 California" revenues are inclusive of all grant funding from First 5 California or derived from First 5 CA via a pass through. For Fiscal Year 2026-27, the only Prop 10 Grant included in the Commission's Budget is for the Commission's early learning efforts under IMPACT Legacy.
4. "Non-Proposition 10" revenues are inclusive of all other state, federal, local, and private sources of funding including grants, funding MOUs, donations and other miscellaneous revenues.
5. Expenditures included in B. Personnel are inclusive of both regular and grant-funded staff time. Grant-funded FTE costs are applied as a direct cost to their appropriate accounting units. Non-grant funded personnel costs are allocated across Administration, Program and Evaluation in accordance with the Commission's Cost Allocation Plan.
6. First 5 Yolo participates in the County's risk pool and costs associated with Worker's Compensation, Unemployment and Liability Insurance are based on First 5 Yolo' proportional share of County Costs.
7. Expenditures included in C. Program Funding reflect all grant-funded non-personnel expenditures related to each program including both contracts to direct service providers, contracts for professional services specifically billable to single programs, program components administered by First 5 Yolo for specific programs (e.g., program specific training, program specific supplies, etc.) and specific program evaluation efforts covered by grant-funding.
8. D. Operating Expenses include all budgeted First 5 Yolo operational expenditures to support daily agency functions including but not limited to the following: County system use charges, internet connectivity, software licenses, household expenses associated with the First 5 Yolo office space, training and development, minor equipment, etc.
9. First 5 Yolo maintains a modest budget for professional services which include the First 5 Yolo annual Independent Financial Audit, legal counsel, agencywide evaluation, accounting support, managed IT and Website services, and remote executive support. The Commission strategically utilizes professional services to support capacity of key staff and mitigate risk for the agency (e.g., system security, legal counsel, etc.).
10. First 5 Yolo charges a de minimis indirect rate on several of its Agreements from other funders to account for charges that are incurred for shared purposes but not easily assignable, and therefore not

billed as a direct charge for reimbursement (“Indirect Costs”). Indirect received on Agreements helps to offset some operational expenditures for First 5 Yolo.

11. A. At the close of Fiscal Year 2026-27, First 5 Yolo anticipates realizing a planned draw on its Fund Balance, specifically its Sustained Initiative Funding Reserve, in the amount of \$639,213. In alignment with the Commission’s the Long-Term Financial Plan and the Strategic Plan, the Commission will utilize fund balance in the late years of the Strategic Plan to ensure continuity of programs and services at levels to ensure continued and meaningful impact while also ensuring the Commission is able to fulfill its contractual obligations within its multi-year initiatives.  
  
B. Per First 5 California requirement, all First 5 Commissions are required to maintain a cap on administrative expenditures, not to exceed 15% of total budgeted expenditures. The current First 5 Yolo administrative cost cap is 15%. For Fiscal Year 26-27, First 5 Yolo administrative cost rate is projected to be 10.22%.
12. The Beginning Fund Balance at July 1, 2026 is based on current projections. Upon the close of Fiscal Year 2025-26 and compilation of the Financial Statements, the Beginning Fund Balance will be administratively updated to reflect actual fund balance at July 1, 2026.
13. The Projected Ending Fund Balance at June 30, 2027 is estimated at \$2,081,043 and is inclusive of all established reserves. The Commission’s Fund Balance Reserves include the Sustained Initiative Funding Reserve, the Cashflow Reserve, and the Catastrophic Reserve which for FY2026-27 have a combined target balance of \$2,081,043.
14. The Unassigned Balance is reflective of non-restricted and non-reserve Fund Balance. Funds in the Unassigned Balance could be allocated by the Commission without impacting the financial position of First 5 Yolo through Fiscal Year 2027-28. The projected balance for this reserve at June 30, 2027 is \$0.
15. “Sustained Initiative Funding” reserve includes current Prop 10 fund balance designated for multi-year systems efforts which will be strategically spent down across the life of the Strategic Plan to maintain First 5 Yolo agency operations and initiatives at levels to ensure continued and meaningful community impact.
16. The Cashflow Reserve is intended to smooth First 5 Yolo operations by ensuring adequate networking capital despite timing delays in the revenue cycle which can interrupt cashflow. This is increasingly critical as systems improvement investments are highly leveraged, given the decline in Proposition 10.
17. The Catastrophic Reserve includes funds to cover First 5 Yolo expenses for a short period of time should Prop 10 funding become significantly delayed or end, and/or a catastrophic event occur that disrupts business operations of First 5 Yolo.

**First 5 Yolo Children and Families Commission  
Agenda Item Cover Sheet**

*Attachments* ☒

**Agenda Item- Review and Authorize Funded Program Contracts, Sole Source Procurements, and Professional Services for Fiscal Year 2026-27**

***Background***

Each year, First 5 Yolo authorizes the one-year extension of contracts for programs funded under the multi-year Strategic Plan and contracts for on-going professional services before June 30, the end of the fiscal year.

Over the last several years, First 5 Yolo's Funding Plan has moved from more siloed program funding to intentional concentration on three main high-impact initiatives that intersect and interact with each other to enhance the health, safety, and early learning of children with a whole child, whole family approach. This more strategic approach involves multiple program contracts contained within, or connected to, the initiatives, and often multiple "subprograms" attached to the infrastructure of the initiatives.

While it is the intent of the Commission to award multi-year funding to many programs, for maximum flexibility, First 5 Yolo contracts are generally and historically awarded to providers as single-year contracts and renewed as appropriate.

***Chief Executive Officer Overview***

The List of Funded Program Contracts and Professional Services Contracts is included with this item as **Attachment A** and provides details on the contract and agreements under each main initiative.

First 5 Yolo has devoted resources and attention to leveraged, shared funding projects focused on systems transformation and integration, and efforts now center on three main systems initiatives—Welcome Baby: Road to Resilience, Help Me Grow, and QCC/IMPACT. The Commission's current 5-year Strategic Plan confirms this commitment to its three high-impact initiatives, while contemplating iterations and potential changes according to needs and resources. The FY25/26 Funding Plan reflects this emphasis.

For Fiscal Year 2026-27, all contracts will be issued as renewals to current agreements (except for KAI Partners Managed IT services Agreement, which is authorized under the Chief Executive Officer's operational spending authority and

included as reference only) and therefore this item intentionally does not include any new sole source procurements.

***Additional Information and Attachments***

***Action Requested***

Review and Authorize Funded Program Contracts, Sole Source Procurements, and Professional Services for Fiscal Year 2026-27.



### FY 2026/2027 Contract List

Contracts displayed in the FY2026-27 Contract List reflect Agreements under which expenses will be paid during any portion of Fiscal Year 2026-27. The "Request for New Funding Authorization" amount for each Agreement reflects the amount of new funding requested for authorization beyond portions already approved through previous Commission actions. Based on each individual Contract's term, funding source, etc., funds may be added via amendment to an existing Agreement or via a new Agreement.

Amounts displayed indicate the estimated maximum anticipated funding to be awarded to each grantee for the defined program based on projected revenues for FY26-27. Award amounts are subject to Commission approval and available grant funding (for those joint funded projects). At the close of Fiscal Year 2025-2026, eligible program contractors (based on the nature of the project) may request to rollover unspent program funds into FY26-27. Per First 5 Yolo Policy, requests are reviewed and approved by the First 5 Yolo Chief Executive Officer on an individual basis. Approved requests will result in an amendment to move funds from FY25-26 to FY26-27 which will increase the maximum FY26-27 contract amount above those described above or extend the term of an agreement into FY27 without raising maximum compensation across the multi-year life of each individual agreement.

Program	Agency	Previously Authorized FY2026-27 Amount	Request for New Funding Authorization	Total FY2026-27 Funding
Help Me Grow	Northern California Children's Therapy Center	\$0	\$654,995	<b>\$593,864</b>
Help Me Grow: In-Home Therapy for Caregivers	CommuniCare Health Centers	\$0	\$45,000	<b>\$45,000</b>
Help Me Grow	Yolo County Children's Alliance	\$0	\$30,000	<b>\$30,000</b>
Help Me Grow	RISE, Inc.	\$0	\$20,000	<b>\$20,000</b>
Help Me Grow	Bonterra (Apricot 360 Database)	\$0	\$18,420	<b>\$18,420</b> *
Welcome Baby: Road to Resilience	CommuniCare Health Centers	\$0	\$1,125,662	<b>\$1,125,662</b>
Welcome Baby: Road to Resilience	Yolo County Children's Alliance	\$0	\$497,164	<b>\$497,164</b>
Welcome Baby: Road to Resilience	Yolo Crisis Nursery	\$152,400	\$0	<b>\$152,400</b>
Welcome Baby: Road to Resilience	Northern Valley Indian Health	\$0	\$15,000	<b>\$15,000</b> *
Welcome Baby: Road to Resilience	Winters Healthcare Foundation	\$0	\$25,000	<b>\$25,000</b> *
CalWORKS Home Visiting Program: ParentChild+	Northern California Children's Therapy Center	\$0	\$376,391	<b>\$376,391</b>
IMPACT: Legacy	Yolo County Children's Alliance	\$0	\$51,378	<b>\$51,378</b>
IMPACT: Legacy	RISE, Inc.	\$0	\$45,300	<b>\$45,300</b>
IMPACT: Legacy	Yolo Crisis Nursery	\$0	\$12,000	<b>\$12,000</b>
IMPACT: Legacy	Yolo County Office of Education (SEAL Trainings)	\$0	\$6,000	<b>\$6,000</b>
IMPACT: Legacy	UC Davis Center for Child and Family Studies	\$0	\$11,000	<b>\$11,000</b>
Attachment and Biobehavioral Catch-up (ABC) Home Visiting	Yolo Crisis Nursery	\$0	\$143,182	<b>\$143,182</b>
<b>Subtotal</b>		<b>\$152,400</b>	<b>\$3,079,492</b>	<b>\$3,167,761</b>

Professional Service Contracts	Agency	Previously Authorized FY2026-27 Amount	Request for New Funding Authorization	Total FY2026-27 Funding
First 5 Yolo Independent Audit	Harshwal & Co LLP	\$11,025	\$0	<b>\$11,025</b>
First 5 Yolo Local Evaluation and Welcome Baby: Road to Resilience	LPC Consulting Associates	\$0	\$45,000	<b>\$45,000</b>
Managed IT Services	KAI Partners	\$0	\$10,125	<b>\$10,125</b>
Executive Assistant Services	Keystone Assist	\$0	\$21,600	<b>\$21,600</b>
Administrative Fiscal Support	Yolo County Satellite Finance	\$0	\$25,000	<b>\$25,000</b>
Website Services	Moore Lacofano Goltsman (MIG)	\$8,700	\$0	<b>\$8,700</b>
<b>Subtotal</b>		<b>\$19,725</b>	<b>\$101,725</b>	<b>\$121,450</b>

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2\*\*  
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\* Indicates a program contract issued as a professional services agreement.

\*\* Indicates contracts that are issued under the operational spending authority of the Chief Executive Officer.

**Notes**

1. First 5 Yolo issues a single professional service contract to LPC Consulting Associates for both its specific evaluation of Welcome Baby: Road to Resilience and the agency-wide Local Evaluation. The amounts are presented on a single line to be reflective of the single contract.
2. First 5 Yolo will renew its contract with KAI Partners for Managed IT Services for a 3-year term. Aligned with First 5 Yolo Policy, authorization of this contract falls under the Chief Executive Officer’s spending authority for operational expenditures. The Contract is provided on this list to reflect all professional service contracts, though the Commission’s formal approval is not required. Costs associated with this Contract are based on the number of agency staff, managed devices, and other services utilized throughout a given fiscal year, and therefore subject to change based on agency need.

**First 5 Yolo Children and Families Commission  
Agenda Item Cover Sheet**

*Attachments*

**Agenda Item- Authorize Chief Executive Officer to Accept Commission for Behavioral Health Innovation Partnership Fund Grant, if Awarded**

***Background***

In 2024, voters passed Proposition 1, which replaced the Mental Health Services Act with the Behavioral Health Services Act and introduced several changes to how funds collected would be distributed, including funding from the Innovation Fund.

On March 20, 2026, the Commission for Behavioral Health (Behavioral Health Services Oversight and Accountability Commission) released a Request for Applications for its Innovation Partnership Fund (RFA IPF-001). The fund is “designed to invest in bold, equity-centered innovative solutions that fundamentally improve how public behavioral health (i.e., mental health and substance use disorders) services are delivered, experienced, and sustained across the state.”

An estimated \$20M will be awarded to support innovative projects, for 30-months, with an anticipated start of July 2026. \$4M will be distributed via small grants (up to \$500,000) and \$15M will be distributed via large grants (up to \$5M).

***Chief Executive Officer Overview***

In early May 2026, First 5 Yolo, in collaboration with Yolo County Health and Human Services Behavioral Health Department submitted an application in response to IPF-001 for a large grant of over \$4M. This effort, completed under tight constraints, received significant support from Dr. Leigh Ann Simmons of UCD, and Behavioral Health Director Tony Kildere, in addition to the dedication and commitment of the First 5 Yolo Team. Strong Letters of Support were provided by leadership at Partnership Health, CDSS Office of Child Abuse Prevention, and County of Yolo.

First 5 Yolo’s Proposal is innovative in recognizing that the first 5 years of life are critically foundational to lifelong behavioral health, and that a truly comprehensive and effective behavioral health continuum must intentionally include 0-5 and their caregivers. The Proposal advances a replicable model for integrating early childhood prevention services such as home visiting, early identification, Medi-Cal infrastructure, and County Behavioral Health into a developmentally appropriate system for children ages 0-5 and their families.

The proposed model in Yolo builds on and leverages the established infrastructure of Welcome Baby: Road to Resilience and Help Me Grow and strengthens partnership with County Behavioral Health. The model advances a two-generation, family-centered behavioral health early intervention system to improve coordinated care across the lifespan. By replacing fragmented pathways with a unified system, families can enter through multiple trusted access points and experience consistent screening, triage, referral, navigation, and follow-up. The model further integrates Medi-Cal care coordination and billing strategies and explores public-private social impact funding partnerships to support longer-term sustainability. Critically, Yolo's model is designed for broader statewide relevance, as most counties already have versions of the core components, but lack effective integration across these systems for young children.

Award notifications are anticipated on June 15, 2026, with an anticipated contract start date in July 2026.

***Additional Information and Attachments***

These are highly competitive grants with statewide interest from a variety of eligible entities. Regardless of outcome, it is hoped that the application will contribute in some way to expanding understanding of the critical need to include attention to children 0-5 and their families in the behavioral health continuum.

***Action Requested***

Authorize Chief Executive Officer to Accept Commission for Behavioral Health Innovation Partnership Fund Grant, if Awarded.

**First 5 Yolo Children and Families Commission  
Agenda Item Cover Sheet**

*Attachments*

<b>Agenda Item- Chief Executive Officer Report</b>
<b><i>Background</i></b>
The Chief Executive Officer updates the Commission on activities and developments.
<b><i>Chief Executive Officer Overview</i></b>
Updates: <ul style="list-style-type: none"><li>• State Joint Guidance on Home Visiting (DHCS, CDPH, CDSS)</li><li>• First 5 Agency Role Recognition in DHCS Policy</li><li>• Update on Ballot Measures for/including Children</li></ul>
<b><i>Additional Information and Attachments</i></b>
<b><i>Action Requested</i></b>
Receive Chief Executive Officer's Report.

**First 5 Yolo Children and Families Commission  
Agenda Item Cover Sheet**

*Attachments*

<b>Agenda Item- Commissioner Reports</b>
<b><i>Background</i></b>
Commissioners have the opportunity to provide updates on activities and events relating to their role as First 5 Yolo Commissioner and/or professional capacity in the County.
<b><i>Chief Executive Officer Overview</i></b>
<b><i>Additional Information and Attachments</i></b>
<b><i>Action Requested</i></b>
Receive Commissioner Reports.

**First 5 Yolo Children and Families Commission  
Agenda Item Cover Sheet**

*Attachments*

**Agenda Item- Appoint a Candidate to the First 5 Yolo CEO Position to Begin July 12, 2026, Upon the Retirement of First 5 Yolo CEO, Gina Daleiden Effective July 12, 2026**

***Background***

As an agency of the County of Yolo with defined independent authorities, the First 5 Yolo Commission develops First 5 Yolo job positions and determines the compensation of First 5 Yolo employees consistent with County Personnel Regulations and First 5 Yolo Policies. All First 5 Yolo employees are “at-will” County employees serving at the pleasure of the Commission. The Commission is responsible for recruiting, hiring, and evaluating the Chief Executive Officer.

***Chief Executive Officer Overview***

In March 2026, Chief Executive Officer, Gina Daleiden announced her planned retirement after 10 years leading the agency’s efforts to support young children and families throughout Yolo County.

The Commission launched a public recruitment to identify First 5 Yolo’s next Chief Executive Officer, facilitated by Yolo County Human Resources. A competitive hiring process was conducted inclusive of screening a robust candidate pool, Round 1 panel interviews with Commissioners, and Round 2 interviews with the Commission’s Hiring Subcommittee. After a thorough review, the Hiring Committee selected a candidate for recommendation for future appointment by the full Commission at the Commission’s Regular Meeting on May 28, 2026.

On May 28, the Commission will consider and vote on appointment of the new CEO to begin in the position on July 12, 2026, upon the retirement of the current CEO.

Upon appointment of a new Chief Executive Officer, Yolo County HR will formally offer the appointment to the identified candidate and complete the hiring process. The new Chief Executive Officer will begin duties on July 12, 2026, with the current Chief Executive Officer continuing to serve in her current capacity through July 11, 2026.

***Additional Information and Attachments***

<b><i>Action Requested</i></b>
Appoint a Candidate to the First 5 Yolo CEO Position to Begin July 12, 2026, Upon the Retirement of First 5 Yolo CEO, Gina Daleiden Effective July 12, 2026.